

DEPARTMENT OF COMMERCE

PROGRAMME OUTCOMES (POs) AND COURSE LEARNING OUTCOMES (CLOs)

2023-24

B. Com. 2023-24

PROGRAMME OUTCOMES (POs)

PO1 Soft Skills and Working Skills: To comprehend, communicate and execute effectively and efficiently in all of their dealings

PO2 Leadership: To develop abilities to both lead and respect the views, positions and beliefs of others and to plan and manage effectively.

PO3 Innovativeness and Entrepreneurship: To explore issues and problems that needs solutions with entrepreneurial orientation.

PO4 Ethics and Values: To recognize, appreciate and follow ethical standards in all walks of life.

PO5 Adaptability and Sociability: Ready to understand and adapt the changing environment.

PO6 Research and Analytical abilities: To explore, analyses and provide solutions on emerging issues concerning various fields including public policy.

PO7 Practical exposure and Employability: Exposure to actual working environment leading to employability.

PO8 Environmental Consciousness: In every action, dealing, service and manifestation.

Course Learning Outcomes (CLO)

B. Com.First Semester

Name of the Course: Financial Accounting

Course Code : B23-COM-101

Course Type: CC-1

After completing this course, the learner will be able to:

1. develop the understanding of theoretical framework of financial accounting, artificial intelligence and data analytics, accounting standards and accounting cycle.
2. prepare the financial statements of companies and apply the knowledge of depreciation accounting.
3. understand and prepare the accounts for the non-profit organizations and consignment accounts.
4. prepare the branch accounts and knowing the accounting treatment in hire purchase & installment payment accounts.

Name of the Course: Business Laws

Course Code : B23-COM-102

Course Type: CC-2

After completing this course, the learner will be able to:

1. understand the provisions of Indian Contract Act.
2. know the obligations of buyer and seller for making the business agreements and contracts.

3. apply skills to initiate entrepreneurial ventures as partnership and LLP.
4. understand the concepts & scope of negotiable instruments and legal safeguards in Information Technology.

Name of the Course: Business Management

Course Code : B23-COM-103 Course Type: CC-3

After completing this course, the learner will be able to:

1. gain knowledge about the conceptual framework of business management; development of management thoughts and knowing the emerging management thoughts.
2. understand the utility and application of planning and organizing functions of management.
3. assimilate and use the concepts of delegation, decentralization and staffing in organization.
4. comprehend the concept and applications of leadership styles, and controlling practices in organizations.

Name of the Course: Business Mathematics-1

Course Code : B23-COM-104 Course Type: CC- M1

After completing this course, the learner will be able to:

1. understand set theory, logical statements and truth tables.
2. learn the logarithms and arithmetic and geometric progressions and their applications.
3. familiarize with the concepts of matrices and determinants. Learn to solve system of simultaneous linear equations.
4. have the conceptual knowledge of Compound interest, annuity, loan, debenture and sinking funds and attain skills to use these concepts in daily life.

Name of the Course: Personal Finance

Course Code : B23-COM-105 Course Type: MDC -1

After completing this course, the learner will be able to:

1. understand the basics of personal finance and personal financial planning.
2. gain the knowledge of investment and different investment avenues available for managing finance.
3. understand the relationship between investment risk and return and the role of regulatory environment in managing personal finance.

4. do insurance planning, tax and estate planning and retirement planning.

B Com. : Second Semester

Name of the Course: Computerized Accounting System

Course Code : B23-COM-201 Course Type: CC-4

After completing this course, the learner will be able to:

1. understand the concept of computerized accounting and be familiar with accounting software.
2. create company ledger, vouchers in accounts software.
3. prepare financial statements in Tally.
4. comply with tax regulations – GST, Income Tax, etc.

Name of the Course: Company Law

Course Code : B23-COM-202 Course Type: CC-5

After completing this course, the learner will be able to:

1. understand the concept of company as form of business organization, regulatory framework and the process of incorporation.
2. elaborate on important documents of the company and their operational usefulness.
3. understand the procedure of raising capital, knowing rights & duties of Directors and Company Secretary.
4. apply the understanding of the regulatory provisions relating to dividend decisions and winding up of the company.

Name of the Course: Principles of Marketing

Course Code : B23-COM-203 Course Type: CC-6

After completing this course, the learner will be able to:

1. understand the basic concepts of marketing and assess the marketing environment.
2. analyse the consumer behaviour in the present scenario and marketing segmentation.
3. discover the new product development and factors affecting the price of a product in the present context.
4. understand the promotional and distribution strategies along with the recent developments in the field of marketing.

Name of the Course: Business Mathematics-II

Course Code : B23-COM-204

Course Type: CC- M2

After completing this course, the learner will be able to:

1. gain the knowledge to find derivatives simple functions related to commerce problems, attain skills to use application of derivatives in evaluating maxima and minima.
2. learn to find integration of simple functions related to commerce and economic problems, attain skills to use application of integration in business and commerce problems.
3. apply binomial theorem, learn the concept and applications of permutations and combinations.
4. learn the concept of Linear programming and formulation of linear programming problems related to business and commerce.

Name of the Course: Fundamentals of Banking and Insurance

Course Code : B23-COM-205

Course Type: MDC-2

After completing this course, the learner will be able to:

1. know the basics of banking.
2. understand the banking instruments.
3. understand the basics of insurance.
4. learn about various types of insurance.

Department of Commerce

Course Specific Outcomes
&
Programme Specific Outcomes

For B.Com. (Aided) Course

Kurukshetra University, Kurukshetra

Name of the Programme: Bachelor of Commerce
Duration: 3 Years

After completion of the **Bachelor of Commerce Programme** that aims at providing comprehensive insight into accounting, finance, banking, law, taxation, management, and international business, the students should be able to:

PO1	Knowledge	Capable of demonstrating comprehensive disciplinary knowledge gained during course of study.
PO2	Communication	Develop an ability to effectively communicate both orally and verbally.
PO3	Problem Solving	Acknowledge roles of entrepreneur, businessmen, managers and consultant etc., which will help learners to possess knowledge and other soft skills and to react aptly when confronted with critical decision making.
PO4	Pragmatic Approach	The practical knowledge of various aspects of finance for business, like accountancy, financing, costing and economics etc are helpful in honing and application-centric approach towards business amongst students.
PO5	Implementation of Modern Tool	Ability to use and learn latest techniques, skills and modern tools for practices in businesses.
PO6	Life-Long Learning	Knowledge and skills that are learnt during the course are applied in realistic situations throughout the life.
PO7	Project Management	Exemplify knowledge and skills for Banking, Financial Services and Insurance functions. Capable to respond to the global outlook on challenges and opportunities in Accounting and Financial sector.
PO8	Entrepreneurship	Students can independently start up their own business with requisite knowledge of legal, financial, technical and marketing aspects of entrepreneurship.
PO9	Individual and Team Work	Develop self-confidence and should also appreciate importance of working independently and in a team.
PO10	Environment and Sustainability	Development of a responsible entrepreneur who are environmentally sensitive and understands the importance of sustainable development.
PO11	Ethics	Awareness on legal, social and ethical issues in business.

PROGRAMME SPECIFIC OUTCOMES (PSOs)

The objective of the curriculum designed for B.Com(H) course is to nurture the technical aptitude of students for professional competency in business and industry.

PSO1	Students will be able to pursue higher education in Business, Finance, Economics and Taxation. Students can also pursue professional courses like CA, CS, CMA with fine foundation after completing their graduation.
PSO2	Students can participate in different co-curricular activities like state level and National Level Competitions besides studies for their holistic development.
PSO3	Students will have the ability to participate in competitive exams such as Banking, Taxation, Insurance etc.
PSO4	Students will be able to identify the characteristics and positions of businessmen, entrepreneurs, executives, consultants which will assist learners to have knowledge and other soft skills to react efficiently when faced with important decision making
PSO5	Knowledge gained during this course will equip students with skills to compete globally.

BC-301: -CORPORATE ACCOUNTING 1

Type: Core Course (CC)
Contact Hours: 03 hours/week.
Examination Duration: 3 Hours
Mode: Lecture
External Maximum Marks: 80
External Pass Marks: 28
Internal Maximum Marks: 20
Total Max. Marks: 100
Total Pass Marks: 35

Instructions to Paper Setter For End Semester Exam: Paper setter will set nine questions in all. Question No. 1 comprising of five short types questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page. Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: This course aims to enlighten the students on the accounting procedures followed by the Companies and to make aware the students about the various long term sources of finance and to give them thorough knowledge of shares and debentures, amalgamation absorption and reconstruction.

Course Outcomes: At the end of this course, the student will be able to:

CO1: Understand types of shares, share capital, process of issuing share capital and debentures as well as their redemption.

CO2: Form final accounts of a company.

CO3: Differentiate between amalgamation in the nature of purchase and nature of merger.

CO4: Solve different typical problems relating to shares, debentures, amalgamation and internal reconstruction.

CO-PO Mapping Matrix for Course Code: BC-301

COs	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
CO 1	3	2	3	3	3	3	3	2	2	2	1
CO2	3	2	3	3	3	3	3	2	2	2	1
CO3	3	2	3	3	3	3	3	2	2	2	2
CO4	3	2	3	3	3	3	3	2	2	2	2
Average	3	2	3	3	3	3	3	2	2	2	1.5

CO-PSO Mapping Matrix for Course Code: BC-301

COs	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	2	3	3	3
CO2	3	2	3	3	3
CO3	3	2	3	3	3
CO4	3	2	3	3	3
Average	3	2	3	3	3

BC-302: BUSINESS STATISTICS -1

Type: Core Course (CC)
 Contact Hours: 03 hours/week.
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28 (i.e. 35%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35 (i.e. 35%)

Instructions To Paper Setter For End Semester Exam: Paper setter will set nine questions in all. Question No. 1 comprising of five short types questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page. Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The aim of this course is to introduce the basic terminology of statistics and applications of statistical techniques in business problem solving.

Course Outcomes: At the end of this course, the student will be able to:
 CO1: learn the basic terminology of statistics and its conceptual framework.
 CO2: learn the applications of measures of central tendency and dispersion in decision making.
 CO3: understand the construction and application of index numbers to real life situations.
 CO4: understand the application of knowledge of time series analysis in decisions involving forecasting in various types of economic activities.

CO-PO Mapping Matrix for Course Code: BC-302

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PC
CO 1	3	2	3	3	3	3	3	2	2	2	1
CO2	3	2	3	3	3	3	3	2	2	2	1
CO3	3	2	3	3	3	3	3	2	2	2	2
CO4	3	2	3	3	3	3	3	2	2	2	2
Average	3	2	3	3	3	3	3	2	2	2	1.5

CO-PSO Mapping Matrix for Course Code: BC-302

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	2	3	3	3
CO2	3	2	3	3	3
CO3	3	2	3	3	3
CO4	3	2	3	3	3
Average	3	2	3	3	3

BC 303: Business Laws-I**Type:**

Contact Hours: 40 minutes/day.

Examination Duration: 3 Hours

Mode: Lecture

External Maximum Marks: 80

External Pass Marks: 28 (35%)

Internal Maximum Marks: 20

Total Max. Marks: 100

Total Pass Marks:

Instructions To Paper Setter For End Semester Exam: Examiner will be required to set NINE questions in all.

Question No.1 comprising of five short type questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page.

Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The main objective of this course is to familiarize students and develop understanding about important business laws along with relevant case law.**Course Outcomes:** At the end of this course, the student will be able to:

BC-303.1. To understand the basic provisions of important commercial laws in India.

BC-303.2. Learn basics of Indian Contract Act 1872, Sale of Goods Act, 1930 and Consumer Protection Act, 1986.

Acquire the skills to understand and analyze case studies.

BC-303.4. To understand how the provisions of commercial laws are applied to the problems which arise in day-to-day conduct of business.

CO-PO Mapping Matrix for Course Code: BC- 303

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC-303.1	2	2	3	2	3	2	2	3	3	2	2
BC-303.2	3	3	3	3	3	3	3	3	3	2	2
BC-303.3	2	3	2	2	3	2	2	3	3	2	3
BC-303.4	3	2	2	3	2	3	3	2	2	3	2
Average	2.5	2.5	2.5	2.5	2.75	2.5	2.5	2.75	2.75	2.25	2.25

CO-PSO Mapping Matrix for Course Code: BC- 303

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC-303.1	3	3	2	3	2
BC-303.2	2	3	2	2	3
BC-303.3	3	2	2	2	2
BC-303.4	2	2	3	3	2
Average	2.5	2.5	2.25	2.5	2.25

BC 304: Company Law I

Type: Core Course
 Contact Hours: 40mins/lecture.
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28 (35%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35

Instructions To Paper Setter For End Semester Exam: Examiner will be required to set NINE questions in all.

Question No.1 comprising of five short type questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page.

Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The course is designed to understand the concept of various company laws.

Course Outcomes: At the end of this course, the student will be able to:

BC-304. 1 Understand various securities of company.

BC-304. 2. Understand the principle of corporate personality.

Learn principles of company law.

BC-304 .4. Develop the knowledge related to transfer and transmission of shares.

CO-PO Mapping Matrix for Course Code: BC- 304

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC-304	3	2	3	3	2	3	3	3	2	3	3
BC-304	3	3	3	3	3	2	3	3	3	3	2
BC-304	2	3	3	3	3	3	2	3	3	3	3
BC-304	3	3	3	2	3	3	3	3	3	2	3
Average	2.75	2.75	3	2.75	2.75	2.75	2.75	3	2.75	2.75	2.75

CO-PSO Mapping Matrix for Course Code: BC-304

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC-304	3	3	3	3	3
BC-304	3	2	3	3	3
BC-304	3	3	3	3	3
BC-304	3	3	2	3	2
Average	3	2.75	2.75	3	2.75

BC- 305: INDIAN FINANCIAL SYSTEM

Type: Core Course (CC)
Contact Hours: 40 mins/lecture
Examination Duration: 3 Hours
Mode: Lecture
External Maximum Marks: 80
External Pass Marks: 28 (i.e. 35%)
Internal Maximum Marks: 20
Total Max. Marks: 100
Total Pass Marks: 35 (i.e. 35%)

Instructions To Paper Setter For End Semester Exam: Examiner will be required to set NINE questions in all. Question No.1 will consist of FIVE short-answer type questions carrying four (4) marks each is compulsory. It covers the entire syllabus. In addition to Question no. 1, the examiner is required to set EIGHT more questions. Student will be required to attempt FIVE questions in all. Question No.1 will be compulsory. In addition to compulsory question, student is required to attempt FOUR questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The aim of this course is to provide the students knowledge with regard to the financial structure, organization and working of financial system in India for better financial decision making.

Course Outcomes: At the end of this course, the student will be able to:

BC-305.1. understand the structure and functions of the Indian financial system.

BC-305.2. develop an understanding of the functioning of various financial markets in India

BC-305.3. evaluate the functioning of different financial institutions and their role in the development of Indian Financial system.

BC-305.4. understand the structure of banking system in India.

CO-PO Mapping Matrix for Course Code: BC-305

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC-305.1	3	3	2	3	3	3	3	3	3	3	3
BC-305.2	3	2	2	3	3	3	3	2	3	2	3
BC-305.3	3	3	3	3	2	3	3	3	2	3	3
BC-305.4	2	2	3	2	3	3	2	2	2	3	3
Average	2.75	2.5	2.5	2.75	2.75	3	2.75	2.5	2.5	2.75	3

CO-PSO Mapping Matrix for Course Code: BC-305

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC-305.1	3	3	3	3	3
BC-305.2	3	3	2	2	3
BC-305.3	3	2	3	2	3
BC-305.4	3	3	3	2	3
Average	3	2.75	2.75	2.25	3

BC 306: NETWORKING AND WEB DESIGNING

Course Objectives: The aim of this course is to provide you the conceptual and technological developments in the field of Internet and web designing with the emphasis on comprehensive knowledge of Internet, its applications and the TCP/IP protocols widely deployed to provide Internet connective worldwide.

Course Outcomes: At the end of this course, the student will be able to:

BC 306.1 understand the concept of basic of internet and web designing.

BC 306.2. understand the concept of HTML and DHTML.

BC 306.3. understand the concept of Flash.

BC 306.4. understand the concept of Dreamweaver and CSS.

CO-PO Mapping Matrix for Course Code: BC 306

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC 306.1	3	3	2	3	3	2	2	2	2	3	2
BC 306.2	3	2	3	3	2	3	2	2	2	2	2
BC 306.3	2	3	3	3	2	2	2	2	1	1	1
BC 306.4	3	2	2	2	3	3	3	3	3	2	2
Average	2.75	2.5	2.5	2.75	2.5	2.5	2.25	2.25	2	2	1.75

CO-PSO Mapping Matrix for Course Code: BC 306

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC 306.1	3	3	2	3	3
BC 306.2	3	2	3	3	3
BC 306.3	2	3	3	3	2
BC 306.4	3	2	2	2	3
Average	2.75	2.5	2.5	2.75	2.75

BC-401: CORPORATE ACCOUNTING -II

Type: Core Course (CC)
 Contact Hours: 03 hours/week.
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35

ctions to Paper Setter For End Semester Exam: Paper setter will set nine questions in all. Question No. 1 comprising of five short types questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page. Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: This course aims to enlighten the students on the accounting procedures followed by the Companies

Course Outcomes: At the end of this course, the student will be able to:

- CO1: Understand all the methods available for valuation of Goodwill and Valuation of shares of a company.
- CO2: Calculate the cost of capital and minority interest in different circumstances and to prepare consolidated balance sheet of a holding company.
- CO3: Understand the accounting system of a banking company and insurance company.
- CO4: Solve different problems relating to liquidation of companies.

C—PO Mapping Matrix for Course Code BC 402

COs	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
CO 1	3	2	3	3	3	3	3	2	2	1	1
CO2	3	2	3	3	3	3	3	2	2	1	1
CO3	3	2	3	3	3	3	3	2	2	1	1
CO4	3	2	3	3	3	3	3	2	2	1	1
Average	3	2	3	3	3	3	3	2	2	1	1.

CO-PSO Mapping Matrix for Course Code: BC-402

Cos	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	2	3	3	3
CO2	3	2	3	3	3
CO3	3	2	3	3	3
CO4	3	2	3	3	3
Average	3	2	3	3	3

BC-402: BUSINESS STATISTICS –II

Type: Core Course (CC)
 Contact Hours: 03 hours/week.
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28 (i.e. 35%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35 (i.e. 35%)

Instructions To Paper Setter For End Semester

Exam: Paper setter will set nine questions in all. Question No. 1 comprising of five short types questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page. Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The aim of this course is equip the learners with knowledge of applications of statistical techniques in business problem solving.

Course Outcomes: At the end of this course, the student will be able to:

CO1: learn the knowledge of correlation analysis and linear regression analysis and their applications in various business and economic decisions.

CO2: learn the basic probability rules, including additive and multiplicative laws, including bays' theorem and translate the real-world problems into probability models.

CO3: understand the Probability distributions, Binomial, Poisson and Normal distributions including their properties and parameters and their applications.

CO-PO Mapping Matrix for Course Code: BC-402

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
CO 1	3	2	3	3	3	3	3	2	2	1	1
CO2	3	2	3	3	3	3	3	2	2	1	1
CO3	3	2	3	3	3	3	3	2	2	1	2
Average	3	2	3	3	3	3	3	2	2	1	1.33

CO-PSO Mapping Matrix for Course Code: BC-402

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	2	3	3	3
CO2	3	2	3	3	3
CO3	3	2	3	3	3
Average	3	2	3	3	3

BC 403: Business Laws-II

<p>Type: Contact Hours: 40 minutes/day. Examination Duration: 3 Hours Mode: Lecture External Maximum Marks: 80 External Pass Marks: 28 (35%) Internal Maximum Marks: 20 Total Max. Marks: 100 Total Pass Marks:</p>	<p>Instructions To Paper Setter For End Semester Exam: Examiner will be required to set NINE questions in all. Question No.1 comprising of five short type questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page. Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.</p>
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Course Objectives: The main objective of this course is to familiarize students and develop understanding about important business laws along with relevant case law.

Course Outcomes: At the end of this course, the student will be able to:
BC-403.1. Learn basics of Negotiable Act 1881, Indian Partnership Act, 1932, Limited Liability Partnership Act, 2008, Information Technology Act, 2000 and RTI Act, 2005.
BC-403.2. Classify various negotiable instruments under Negotiable Act, 1981 and reason of their dishonor.
BC-403.3. Recognize legal and ethical issues when making business transactions.
BC-404.4. Understand the relevance of case laws and its interpretation in the context of business law area.

CO-PO Mapping Matrix for Course Code: BC- 403

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC-403.1	3	2	3	2	3	2	2	3	3	2	2
BC-403.2	3	3	3	3	3	3	3	3	2	2	1
BC-403.3	2	3	3	2	2	2	1	3	3	2	3
BC-403.4	3	2	2	3	2	3	3	2	2	3	2
Average	2.75	2.5	2.75	2.5	2.5	2.5	2.25	2.75	2.5	2.25	2

CO-PSO Mapping Matrix for Course Code: BC- 403

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC-403.1	2	2	2	3	2
BC-403.2	2	3	3	3	3
BC-403.3	3	2	2	2	2
BC-403.4	2	2	3	3	2
Average	2.25	2.25	2.5	2.75	2.25

BC 404: Company Law-II

Type: Core Course
Contact Hours: 40mins/lecture
Examination Duration: 3 Hours
Mode: Lecture
External Maximum Marks: 80
External Pass Marks: 28 (35%)
Internal Maximum Marks: 20
Total Max. Marks: 100
Total Pass Marks: 35

Instructions to Paper Setter for End Semester Exam: Examiner will be required to set NINE questions in all.

Question No.1 comprising of five short type questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page.

Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The course is designed to cover the general methods of controlling the affairs of a company.

Course Outcomes: At the end of this course, the student will be able to:

BC-404.1 Understand the concept of company form of organization.

BC-404.2. Elaborate on various documents of company and their operational usefulness.

BC-404.3. Comprehend rules for framing prospectus.

BC-404.4. Understand the deep importance of memorandum of association and article of association.

CO-PO Mapping Matrix for Course Code: BC- 404

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC-404.1	3	3	3	3	3	3	3	3	3	3	3
BC-404.2	3	3	2	2	3	3	3	3	3	3	3
BC-404.3	3	3	3	3	3	3	3	3	3	3	3
BC-404 .4	2	3	3	3	3	3	3	3	3	3	3
Average	2.75	3	2.75	2.75	3	3	3	3	3	3	3

CO-PSO Mapping Matrix for Course Code: BC-404

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC-404.1	3	3	3	2	3
BC-404.2	3	3	3	2	3
BC-404.3	3	3	3	3	3
BC-404 .4	3	3	2	3	3
Average	3	3	2.75	2.5	3

BC 405: COMPUTERIZED ACCOUNTING SYSTEM

Course Objectives: The aim of the Computerized Accounting program is to provide students with the opportunity to acquire knowledge of business concepts, as well as gain the necessary computerized accounting and office skills.

Course Outcomes: At the end of this course, the student will be able to:
 BC 405.1 understand the concept of installation and introduction of tally.
 BC 405.2. understand the concept of accounting.
 BC 405.3. understand the concept of inventory.
 BC 405.4. understand the concept of payroll.

CO-PO Mapping Matrix for Course Code: BC 405

COs#	PO 1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC 405.1	3	3	2	3	3	2	2	2	2	3	2
BC 405.2	3	2	3	3	2	3	2	2	2	2	2
BC 405.3	2	3	3	3	2	2	2	2	1	1	1
BC 405.4	3	2	2	2	3	3	3	3	3	2	2
Average	2.75	2.5	2.5	2.75	2.5	2.5	2.25	2.25	2	2	1.75

CO-PSO Mapping Matrix for Course Code: BC 405

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC 405.1	3	3	2	3	3
BC 405.2	3	2	3	3	3
BC 405.3	2	3	3	3	2
BC 405.4	3	2	2	2	3
Average	2.75	2.5	2.5	2.75	2.75

BC-406: Entrepreneurship Development

Type: Core Course (CC)

Contact Hours: 40 mins/lecture

Examination Duration: 3 Hours

Mode: Lecture

External Maximum Marks: 80

External Pass Marks: 28 (i.e., 35%)

Internal Maximum Marks: 20

Total Max. Marks: 100

Total Pass Marks: 35(i.e., 35%)

Instructions to Paper Setter for End Semester

Exam: Examiner will be required to set nine questions in all. Question No.1 is compulsory and will consist of five short-answer type questions carrying four marks each. In addition to Question no. 1, the examiner is required to set eight more questions carrying equal marks. Student will be required to attempt five questions in all. In addition to the compulsory question, student is required to attempt four questions from the remaining eight questions.

Course Objectives: The aim of this course is to make students acquire necessary knowledge and skills required for organizing and carrying out entrepreneurial activities.

Course Outcomes: At the end of this course, the student will be able to:

BC- 406.1 Understand the concept of entrepreneurship, identifying the new business opportunities and life cycle of a new business

BC- 406.2 Prepare feasibility reports; demand analysis; capital and project costing; sources of finance and tax planning

BC- 406.3 Learn the factors affecting success and failure of a business

BC- 406.4 Gain knowledge on Entrepreneurship Development Programmes; legal aspects and government policies related to entrepreneurship

CO-PO Mapping Matrix for Course Code: BC 406

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC 406.1	3	3	3	3	2	2	2	2	2	2	2
BC 406.2	2	3	2	3	2	2	3	3	3	3	3
BC 406.3	3	2	2	3	2	2	2	3	3	2	2
BC 406.4	3	2	2	2	3	3	3	2	3	2	2
Average	2.75	2.5	2.25	2.75	2.25	2.25	2.5	2.5	2.75	2.25	2.25

CO-PSO Mapping Matrix for Course Code: BC 406

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC 406.1	2	2	2	2	2
BC 406.2	3	2	2	2	3
BC 406.3	2	2	2	2	2
BC 406.4	3	3	3	2	3
Average	2.5	2.25	2.25	2	2.5

BC-501: COST ACCOUNTING

Type: Core Course (CC)
 Contact Hours: 03 hours/week.
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35

Instructions to Paper Setter For End Semester

Exam: Paper setter will set nine questions in all. Question No. 1 comprising of five short types questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page. Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The aim of this course is to introduce the basics of Cost Accounting, understanding various elements, techniques methods of cost accounting.

Course Outcomes: At the end of this course, the student will be able to:

BC-501.1 Understand basic concepts, Principles, Methods And Techniques of Cost Accounting

BC-501.2 Explain, illustrate and draw reasoned conclusions using data, in order to solve complicated cost accounting problems.

BC-501.3 Communicate effectively when dealing with Cost Accounting problems.

BC-501.4 Understand and master in various cost areas which are important in controlling.

CO-PO Mapping Matrix for Course Code: BC-501

Cos	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC-501.1	3	2	2	3	2	3	3	3	3	1	1
BC-501.2	3	2	2	3	3	3	3	3	3	1	1
BC-501.3	3	2	1	3	3	3	3	3	3	1	1
BC-501.4	3	2	3	3	3	3	3	3	3	2	1
Average	3	2	2	3	2.75	3	3	3	3	1.25	1

CO-PSO Mapping Matrix for Course Code: BC-501

Cos	PSO1	PSO2	PSO3	PSO4	PSO5
BC-501.1	3	2	3	3	3
BC-501.2	3	2	3	3	3
BC-501.3	3	2	3	3	3
BC-501.4	3	2	3	3	3
Average	3	2	3	3	3

BC-502: Entrepreneurship Development (Old Syllabus)

Type: Core Course (CC)
Contact Hours: 40 mins/lecture
Examination Duration: 3 Hours
Mode: Lecture
External Maximum Marks: 80
External Pass Marks: 28 (i.e., 35%)
Internal Maximum Marks: 20
Total Max. Marks: 100
Total Pass Marks: 35(i.e., 35%)

Instructions to Paper Setter for End Semester Exam: Examiner will be required to set nine questions in all. Question No.1 is compulsory and will consist of five short-answer type questions carrying four marks each. In addition to Question no. 1, the examiner is required to set eight more questions carrying equal marks. Student will be required to attempt five questions in all. In addition to the compulsory question, student is required to attempt four questions from the remaining eight questions.

Course Objectives: The aim of this course is to make students acquire necessary knowledge and skills required for organizing and carrying out entrepreneurial activities.

Course Outcomes: At the end of this course, the student will be able to:

BC- 502.1 Understand the concept of entrepreneurship, indentifying the new business opportunities and life cycle of a new business

BC- 502.2 Prepare feasibility reports; demand analysis; capital and project costing; sources of finance and tax planning

BC- 502.3 Learn the factors affecting success and failure of a business

BC- 502.4 Gain knowledge on Entrepreneurship Development Programmes; legal aspects and government policies related to entrepreneurship

CO-PO Mapping Matrix for Course Code: BC 502

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC 502.1	3	3	3	3	2	2	2	2	2	2	2
BC 502.2	2	3	2	3	2	2	3	3	3	3	3
BC 502.3	3	2	2	3	2	2	2	3	3	2	2
BC 502.4	3	2	2	2	3	3	3	2	3	2	2
Average	2.75	2.5	2.25	2.75	2.25	2.25	2.5	2.5	2.75	2.25	2.25

CO-PSO Mapping Matrix for Course Code: BC 502

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC 502.1	2	2	2	2	2
BC 502.2	3	2	2	2	3
BC 502.3	2	2	2	2	2
BC 502.4	3	3	3	2	3
Average	2.5	2.25	2.25	2	2.5

BC-503 Income Tax – I (Old Syllabus)

Type: Core Course
 Contact Hours: 40mins/lecture.
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28 (35%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35

Instructions To Paper Setter For End Semester Exam: Examiner will be required to set NINE questions in all.
 Question No.1 comprising of five short type questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page.
 Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The aim of this course is to Provide students with an understanding of the Indian income tax system and to enable them to apply the provisions of Income Tax Act for computation of incomes under various heads.

Course Outcomes: At the end of this course, the student will be able to:

BC-503.1- Acquire knowledge of fundamental concepts of Indian income tax law.

BC-503 .2- Be able to identify the technical terms related to direct taxation

BC-503 .3- develop expertise in identifying tax issues and applying the income tax law to arrive at reasoned solutions to problems.

BC-503 .4- Be able to compute income from salaries, house property, business/profession, capital gains and income from other sources.

BC-503 .5- Be able to apply the provisions of clubbing of income and set-off and carry forward of losses..

CO-PO Mapping Matrix for Course Code: BC 503

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC 503.1	3	3	2	3	2	3	3	3	2	2	3
BC 503.2	3	3	3	3	2	3	3	3	2	2	2
BC 503.3	2	2	3	2	2	3	2	3	3	2	3
BC 503.4	3	3	2	2	3	3	2	3	2	2	3
BC 503.5	3	2	2	3	2	3	3	3	2	2	3
Average	2.8	2.6	2.4	2.6	2.2	3	2.6	3	2.2	2	2.8

CO-PSO Mapping Matrix for Course Code: BC 503

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC 503.1	3	2	3	2	3
BC 503.2	3	2	3	2	3
BC 503.3	3	2	3	3	3
BC 503.4	3	2	3	3	2
BC 503.5	3	2	3	2	2
Average	3	2	3	2.4	2.6

BC- 504: Company Law II

Type: Core Course
Contact Hours: 40mins/lecture.
Examination Duration: 3 Hours
Mode: Lecture
External Maximum Marks: 80
External Pass Marks: 28 (35%)
Internal Maximum Marks: 20
Total Max. Marks: 100
Total Pass Marks: 35

Instructions To Paper Setter For End Semester Exam: Examiner will be required to set NINE questions in all.

Question No.1 comprising of five short type questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page.

Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The course is designed to understand the formation, management and other activities of a company.

Course Outcomes: At the end of this course, the student will be able to:

BC 504.1 Get comparative overview of legal structure of carrying on business.

BC 504.2 Understand various kinds of meetings and its process while conducting meetings.

BC 504.3 Understand powers and duties of directors.

BC 504.4 Learn various provision related to the modes of winding up.

CO-PO Mapping Matrix for Course Code: BC 504 II

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC 504.1	3	2	3	3	3	3	3	3	3	3	3
BC 504.2	3	3	3	3	3	3	3	3	2	3	3
BC 504.3	3	3	3	3	3	3	2	3	3	3	3
BC 504.4	2	3	3	2	3	3	3	2	3	3	3
Average	2.75	2.75	3	2.75	3	3	2.75	2.75	2.75	3	3

CO-PSO Mapping Matrix for Course Code: BC 504 II

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC 504.1	3	3	3	3	3
BC 504.2	3	3	2	3	3
BC 504.3	3	2	3	3	3
BC 504.4	3	3	3	3	2
Average	3	2.75	2.75	3	2.75

BC-505 MATERIALS MANAGEMENT (Old Syllabus)

Type: Core Course
 Contact Hours: 40 minutes/lecture
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28(i.e. 35%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35 (i.e. 35%)

Instructions To Paper Setter For End Semester Exam:

Examiner will be required to set NINE questions in all. Question No.1 will consist of FIVE short-answer type questions carrying four (4) marks each is compulsory. It covers the entire syllabus. In addition to Question no. 1, the examiner is required to set EIGHT more questions. Student will be required to attempt FIVE questions in all. Question No.1 will be compulsory. In addition to compulsory question, student is required to attempt FOUR questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The aim of this course is to provide students with an understanding of purchasing, handling, and warehousing with emphasis on inventory control systems.

Course Outcomes: Upon the completion of this course, students will be able to:

BC-505.1 Set strategic objectives, design structure, and organize the materials purchasing activities in the firm.

BC-505.2 Ensure that the purchasing decisions meet the basic requirements of right quality, right quantity, right time, right price, and right source.

BC-505.3 Make decisions of the basic materials management elements such as the decision to make or buy, purchase commodities or capital goods and purchase for resale.

BC-505.4 Determine the appropriate inventory control models to use, warehousing location, warehouse layout, and organizational policies and procedures.

CO-PO Mapping Matrix for Course Code: BC-505

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC-505.1	3	3	2	3	3	2	3	2	3	2	3
BC-505.2	2	3	3	2	3	3	3	3	3	2	3
BC-505.3	2	2	3	3	3	2	3	3	2	3	3
BC-505.4	3	3	3	2	3	3	3	3	3	3	3
Average	2.5	2.75	2.75	2.5	3	2.5	3	2.75	2.75	2.5	3

CO-PSO Mapping Matrix for Course Code: BC-505

COs#	PS01	PSO2	PS03	PSO4	PS04
BC-505.1	3	2	3	3	3
BC-505.2	3	3	3	3	3
BC-505.3	3	3	2	3	3
BC-505.4	2	2	3	2	3
Average	2.75	2.5	2.75	2.75	3

BC:506 Industrial Marketing (Old Syllabus)

Type: Core Course (CC)
 Contact Hours: 40 minutes/Lecture
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28(i.e.,35%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35(i.e., 35%)

Instructions to Paper Setter for End Semester Exam: Examiner will be required to set nine questions in all. Question No.1 is compulsory and will consist of five short-answer type questions carrying four marks each. In addition to Question no. 1, the examiner is required to set eight more questions carrying equal marks. Student will be required to attempt five questions in all. In addition to the compulsory question, student is required to attempt four questions from the remaining eight questions.

Course Objectives: The main aim of this course is to understand the industrial marketing, factors affecting the industrial market and to understand the difference between industrial marketing and consumer marketing.

Course Outcomes: At the end of this course, the student will be able to:

BC-506.1 Understand the industrial marketing concepts

BC-506.2 Understand the industrial marketing mix strategies.

BC-506.3 Understand industrial marketing segmentation, positioning and selecting target market.

BC-506.4 Understand marketing information system and marketing research applications in industrial market.

CO-PO Mapping Matrix for Course Code: BC 506

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC 506.1	2	3	2	2	3	2	3	3	2	2	2
BC 506.2	3	3	2	3	3	2	3	2	3	2	2
BC 506.3	3	2	3	2	2	3	2	3	3	3	2
BC 506.4	2	3	3	2	3	2	3	2	2	2	3
Average	2.5	2.5	3	2.25	2.75	2.25	2.75	2.5	2.5	2.25	2.25

CO-PSO Mapping Matrix for Course Code : BC-506

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC 506.1	2	3	3	2	2
BC 506.2	3	3	3	2	3
BC 506.3	2	3	2	2	2
BC 506.4	3	2	2	3	2
Average	2.5	2.75	2.5	2.25	2.25

BC-601: MANAGEMENT ACCOUNTING

Type: Core Course (CC)
Contact Hours: 03 hours/week.
Examination Duration: 3 Hours
Mode: Lecture
External Maximum Marks: 80
External Pass Marks: 28
Internal Maximum Marks: 20
Total Max. Marks: 100
Total Pass Marks: 35

Instructions to Paper Setter For End Semester Exam: Paper setter will set nine questions in all. Question No. 1 comprising of five short types questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page. Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The aim of this course is to introduce the basics of Management Accounting, understanding various elements, techniques methods of Management Accounting.

Course Outcomes: At the end of this course, the student will be able to:

BC 601.1 Understand basic concepts, Principles, Methods and Techniques of Management Accounting

BC 601.2 Explain, illustrate, and draw reasoned conclusions using data, in order to solve complicated management accounting problems.

BC 601.3 Communicate effectively when dealing with Management Accounting problems

BC 601.4 Understand and master in various decision-making areas which are important in managing any business

CO-PO Mapping Matrix for Course Code: BC-601

Cos	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC 601.1	3	2	2	3	2	3	3	3	3	1	1
BC 601.2	3	2	2	3	3	3	3	3	3	1	1
BC 601.3	3	2	1	3	3	3	3	3	3	1	1
BC 601.4	3	2	3	3	3	3	3	3	3	2	1
Average	3	2	2	3	2.75	3	3	3	3	1.25	1

CO-PSO Mapping Matrix for Course Code: BC-601

Cos	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	2	3	3	3
CO2	3	2	3	3	3
CO3	3	2	3	3	3
CO4	3	2	3	3	3
Average	3	2	3	3	3

BC-602: AUDITING

Type: Core Course (CC)
 Contact Hours: 40 mins/lecture
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28 (i.e., 35%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35(i.e., 35%)

Instructions to Paper Setter for End Semester Exam: Examiner will be required to set nine questions in all. Question No.1 is compulsory and will consist of five short-answer type questions carrying four marks each. In addition to Question no. 1, the examiner is required to set eight more questions carrying equal marks. Student will be required to attempt five questions in all. In addition to the compulsory question, student is required to attempt four questions from the remaining eight questions.

Course Objectives: The aim of this course is to make the students learn the concepts of auditing in order to reduce the possibility of frauds and errors in the financial statements of different organizations.

Course Outcomes: At the end of this course, the student will be able to:

BC 602.1 Understand the meaning of audit, types of audit, audit process and audit programme

BC 602.2 Know the meaning of Internal Control, Internal Check and Internal Audit

BC 602.3 Acquire knowledge on vouching of different transactions and verification of assets and liabilities

BC 602.4 Comprehend the knowledge about appointment, powers, duties and liabilities of auditor

BC 602.5 Acquire knowledge on Audit Reports, Investigation and Professional ethics of auditing

CO-PO Mapping Matrix for Course Code: BC 602

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC 602.1	3	2	3	2	2	3	3	2	3	2	2
BC 602.2	3	2	3	3	2	3	3	2	3	2	2
BC 602.3	3	3	2	2	3	3	3	2	3	2	2
BC 602.4	2	2	2	3	2	2	2	2	2	2	3
BC 602.5	3	3	3	2	3	2	2	2	3	2	3
Average	2.8	2.4	2.6	2.4	2.4	2.6	2.6	2	2.8	2	2.4

CO-PSO Mapping Matrix for Course Code: BC 602

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC 602.1	3	2	3	2	3
BC 602.2	3	3	3	3	2
BC 602.3	3	2	2	3	2
BC 602.4	3	3	3	2	2
BC 602.5	3	3	2	2	3
Average	3	2.6	2.6	2.4	2.4

BC-603: Income Tax II

Type: Core Course (CC)

Course Credits:

Contact Hours: 45 mins/lecture

Examination Duration: 3 Hours

Mode: Lecture

External Maximum Marks: 80

External Pass Marks: 28 (i.e., 35%)

Internal Maximum Marks: 20

Total Max. Marks: 100

Total Pass Marks: 35 (i.e., 35%)

Instructions to Paper Setter for End Semester Exam: Paper setter will set nine questions in all. Question No. 1 comprising of five short types questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page. Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each. .

Course Objectives: The aim of this course is to Provide students with an understanding of the Indian income tax system and to enable them to apply the provisions of Income Tax Act for computation of incomes under various heads.

Course Outcomes: At the end of this course, the student will be able :

BC-603.1- to understand the various benefits/ deductions under Chap VI-A of the Income tax act, 1961.

BC-603 .2- to compute the taxable income and tax liability of an individual , HUF , Partnership Firm and company considering income under all the heads of income and deduction under Chap VI- A of the Income tax Act,1961.

BC-603 .3- to gain knowledge about Submission of Income Tax Return, Advance Tax, Tax deducted and collected at Source, Income Tax Authorities , Recovery and refund of tax, Appeals and different penalties and offences under the Income Tax Act, 1961.

BC-603 .4- to develop expertise in identifying tax issues and applying the income tax law to arrive at reasoned solutions to problems .

BC-603 .5- to do tax planning to reduce tax liability within the legal framework.

CO-PO Mapping Matrix for Course Code: BC 603

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC-603.1	3	2	3	3	2	3	3	3	2	2	3
BC-603.2	3	3	3	3	3	3	2	3	2	2	3
BC-603.3	3	3	3	3	3	3	3	3	3	2	3
BC-603.4	3	2	2	3	2	3	2	2	2	2	2
BC-603.5	3	2	3	3	2	2	3	3	3	3	3
Average	3.0	2.4	2.8	3.0	2.4	2.8	2.6	2.8	2.4	2.2	2.8

CO-PSO Mapping Matrix for Course Code: BC 603

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC-603.1	3	2	3	2	2
BC-603.2	3	2	3	3	2
BC-603.3	3	3	3	3	3
BC-603.4	3	3	3	3	3
BC-603.5	3	2	3	3	3
Average	3	2.4	3	2.8	2.6

BC(Voc)-604: SECURITY MARKET AND OPERATION

Type: Core Course (CC)
Contact Hours: 03 hours/week.
Examination Duration: 3 Hours
Mode: Lecture
External Maximum Marks: 80
External Pass Marks: 28 (i.e. 35%)
Internal Maximum Marks: 20
Total Max. Marks: 100
Total Pass Marks: 35 (i.e. 35%)

Instructions To Paper Setter For End Semester Exam: Paper setter will set nine questions in all. Question No. 1 comprising of five short types questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page. Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The aim of this course is to introduce the basics of security markets, its operations and regulatory framework in India.

Course Outcomes: At the end of this course, the student will be able to:

CO1: learn the basic terminology of security markets, primary and secondary and regulatory framework.

CO2: learn trading mechanisms of stock exchanges, both BSE and NSE.

CO3: understand the concept of depository and SEBI guidelines relating to NSDL.

CO4: understand the concept, types and methods of derivatives and learn the sources of raising funds from international markets.

CO-PO Mapping Matrix for Course Code: BC-604

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
CO 1	3	2	2	3	2	3	3	3	3	2	3
CO2	3	2	2	3	3	3	3	3	3	2	3
CO3	3	2	1	3	3	3	3	3	3	2	3
CO4	3	2	3	3	3	3	3	3	3	3	3
Average	3	2	2	3	2.75	3	3	3	3	2.25	3

CO-PSO Mapping Matrix for Course Code: BC-604

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	2	3	3	3
CO2	3	2	3	3	3
CO3	3	2	3	3	3
CO4	3	2	3	3	3
Average	3	2	3	3	3

BC-605: INTERNATIONAL MARKETING

Type: Core Course (CC) Contact Hours: 40 min./ lecture Examination Duration: 3 Hours Mode: Lecture External Marks: 80 External Pass Marks: 28(35%) Internal Maximum Marks: 20 Total Marks: 100 Total Pass Marks: 35	Instruction to paper Setter for End Semester Exam: Paper setter will set nine questions in all. Question No.1 comprising of five short types questions carrying four marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one Page. Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.
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Course Objective: The aim of this course is to provide an informed appreciation of international marketing as an academic subject and management practice, facing the challenges of globalized business environment.

Course Outcomes: On completion of this course, the students will be able to:

BC-605.1: Develop an understanding of major issues relating to international marketing.

BC-605.2: Develop skills in researching and analyzing trends in global markets.

BC-605.3: Assess an organization's ability to enter and compete in international markets.

BC-605.4: Apply Personal and interpersonal skills to become an effective member of an international marketing team.

CO-PO Mapping matrix for course code: BC-605

Cos	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC-605.1	3	2	3	3	3	3	3	3	3	3	3
BC-605.2	2	3	3	3	2	3	2	3	2	3	3
BC-605.3	3	3	2	3	2	3	3	2	3	3	3
BC-605.4	2	3	2	2	3	2	2	2	3	2	3
AVERAGE	2.50	2.75	2.50	2.75	2.50	2.75	2.50	2.50	2.75	2.75	3

CO-PSO Mapping matrix for course code: BC-605

Cos	PSO1	PSO2	PSO3	PSO4	PSO5
BC-605.1	3	3	3	3	3
BC-605.2	3	2	2	3	3
BC-605.3	3	3	2	3	3
BC-605.4	3	3	3	2	3
AVERAGE	3	2.75	2.50	2.75	3

BC:606 (Retail Management)

Type: Core Course (CC)

Contact Hours: 40 minutes/lecture

Examination Duration: 3 Hours

Mode: Lecture

External Maximum Marks: 80

External Pass Marks: 28 (i.e., 35%)

Internal Maximum Marks: 20

Total Max. Marks: 100

Total Pass Marks: 35(i.e., 35%)

Instructions to Paper Setter for End Semester

Exam: Examiner will be required to set nine questions in all. Question No.1 is compulsory and will consist of five short-answer type questions carrying four marks each. In addition to Question no. 1, the examiner is required to set eight more questions carrying equal marks. Student will be required to attempt five questions in all. In addition to the compulsory question, student is required to attempt four questions from the remaining eight questions.

Course Objectives: The main aim of this course is to understand the retailing business environment and factors that influence its success. Familiarize the students with organised retail and the value it creates.

Course Outcomes: At the end of this course, the student will be able to:

BC-608.1 Understand the retailing concepts, retail formats and functions of retail business.

BC-608.2 Understand the key drivers of retail business and how to select a retail store location.

BC-608.3 Understand the recent trends in retailing in India.

BC-608.4 Understand the security issues in retailing and how to minimize the retail threats by using IT technology.

CO-PO Mapping Matrix for Course Code: BC-606

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC-606.1	3	3	3	3	3	2	2	3	3	3	3
BC-606.2	2	3	3	2	2	3	3	2	2	3	2
BC-606.3	3	2	3	3	3	2	2	3	3	2	3
BC-606.4	3	2	2	2	2	2	2	2	2	3	2
Average	2.75	2.5	2.75	2.5	2.5	2.25	2.25	2.5	2.5	2.75	2.5

CO-PSO Mapping Matrix for Course Code: BC-606

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC-606.1	3	2	3	3	3
BC-606.2	2	3	2	2	3
BC-606.3	3	3	2	2	3
BC-606.4	3	2	3	2	2
Average	2.75	2.5	2.5	2.25	2.75

Principal
Dyal Singh College
KARNAL

Department of Commerce

Course Specific Outcomes
&
Programme Specific Outcomes

For B.Com. Hons. Course

Kurukshetra University, Kurukshetra

Name of the Programme: Bachelor of Commerce (Hons.)

Duration: 3 Years

After completion of the **Bachelor of Commerce(Hons) programme** that aims at providing comprehensive insight into accounting, finance, banking, law, taxation, management, and international business, the students should be able to:

PO1	Knowledge	Capable of demonstrating comprehensive disciplinary knowledge gained during course of study.
PO2	Communication	Develop an ability to effectively communicate both orally and verbally.
PO3	Problem Solving	Acknowledge roles of entrepreneur, businessmen, managers and consultant etc., which will help learners to possess knowledge and other soft skills and to react aptly when confronted with critical decision making.
PO4	Pragmatic Approach	The practical knowledge of various aspects of finance for business, like accountancy, financing, costing and economics etc are helpful in honing and application-centric approach towards business amongst students.
PO5	Implementation of Modern Tool	Ability to use and learn latest techniques, skills and modern tools for practices in businesses.
PO6	Life-Long Learning	Knowledge and skills that are learnt during the course are applied in realistic situations throughout the life.
PO7	Project Management	Exemplify knowledge and skills for Banking, Financial Services and Insurance functions. Capable to respond to the global outlook on challenges and opportunities in Accounting and Financial sector.
PO8	Entrepreneurship	Students can independently start up their own business with requisite knowledge of legal, financial, technical and marketing aspects of entrepreneurship.
PO9	Individual and Team Work	Develop self-confidence and should also appreciate importance of working independently and in a team.
PO10	Environment and Sustainability	Development of a responsible entrepreneur who are environmentally sensitive and understands the importance of sustainable development.
PO11	Ethics	Awareness on legal, social and ethical issues in business.

PROGRAMME SPECIFIC OUTCOMES (PSOs)

The objective of the curriculum designed for B.Com(H) course is to nurture the technical aptitude of students for professional competency in business and industry.

PSO1	Students will be able to pursue higher education in Business, Finance, Economics and Taxation. Students can also pursue professional courses like CA, CS, CMA with fine foundation after completing their graduation.
PSO2	Students can participate in different co-curricular activities like state level and National Level Competitions besides studies for their holistic development.
PSO3	Students will have the ability to participate in competitive exams such as Banking, Taxation, Insurance etc.
PSO4	Students will be able to identify the characteristics and positions of businessmen, entrepreneurs, executives, consultants which will assist learners to have knowledge and other soft skills to react efficiently when faced with important decision making
PSO5	Knowledge gained during this course will equip students with skills to compete globally.

BC-301: -CORPORATE ACCOUNTING 1

Type: Core Course (CC)
 Contact Hours: 03 hours/week.
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35

Instructions to Paper Setter For End Semester Exam: Paper setter will set nine questions in all. Question No. 1 comprising of five short types questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page. Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: This course aims to enlighten the students on the accounting procedures followed by the Companies and to make aware the students about the various long term sources of finance and to give them thorough knowledge of shares and debentures, amalgamation absorption and reconstruction.

Course Outcomes: At the end of this course, the student will be able to:

CO1: Understand types of shares, share capital, process of issuing share capital and debentures as well as their redemption.

CO2: Form final accounts of a company.

CO3: Differentiate between amalgamation in the nature of purchase and nature of merger.

CO4: Solve different typical problems relating to shares, debentures, amalgamation and internal reconstruction.

CO-PO Mapping Matrix for Course Code: BC-301

COs	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
CO 1	3	2	3	3	3	3	3	2	2	2	1
CO2	3	2	3	3	3	3	3	2	2	2	1
CO3	3	2	3	3	3	3	3	2	2	2	2
CO4	3	2	3	3	3	3	3	2	2	2	2
Average	3	2	3	3	3	3	3	2	2	2	1.5

CO-PSO Mapping Matrix for Course Code: BC-301

COs	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	2	3	3	3
CO2	3	2	3	3	3
CO3	3	2	3	3	3
CO4	3	2	3	3	3
Average	3	2	3	3	3

BC-302: BUSINESS STATISTICS -1

Type: Core Course (CC)
 Contact Hours: 03 hours/week.
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28 (i.e. 35%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35 (i.e. 35%)

Instructions To Paper Setter For End Semester Exam: Paper setter will set nine questions in all. Question No. 1 comprising of five short types questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page. Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The aim of this course is to introduce the basic terminology of statistics and applications of statistical techniques in business problem solving.

Course Outcomes: At the end of this course, the student will be able to:

CO1: learn the basic terminology of statistics and its conceptual framework.

CO2: learn the applications of measures of central tendency and dispersion in decision making.

CO3: understand the construction and application of index numbers to real life situations.

CO4: understand the application of knowledge of time series analysis in decisions involving forecasting in various types of economic activities.

CO-PO Mapping Matrix for Course Code: BC-302

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
CO 1	3	2	3	3	3	3	3	2	2	2	1
CO2	3	2	3	3	3	3	3	2	2	2	1
CO3	3	2	3	3	3	3	3	2	2	2	2
CO4	3	2	3	3	3	3	3	2	2	2	2
Average	3	2	3	3	3	3	3	2	2	2	1.5

CO-PSO Mapping Matrix for Course Code: BC-302

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	2	3	3	3
CO2	3	2	3	3	3
CO3	3	2	3	3	3
CO4	3	2	3	3	3
Average	3	2	3	3	3

BC 303: Business Laws-I**Type:**

Contact Hours: 40 minutes/day.

Examination Duration: 3 Hours

Mode: Lecture

External Maximum Marks: 80

External Pass Marks: 28 (35%)

Internal Maximum Marks: 20

Total Max. Marks: 100

Total Pass Marks:

Instructions To Paper Setter For End Semester Exam: Examiner will be required to set NINE questions in all.

Question No.1 comprising of five short type questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page.

Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The main objective of this course is to familiarize students and develop understanding about important business laws along with relevant case law.**Course Outcomes:** At the end of this course, the student will be able to:

BC-303.1. To understand the basic provisions of important commercial laws in India.

BC-303.2. Learn basics of Indian Contract Act 1872, Sale of Goods Act, 1930 and Consumer Protection Act, 1986.

Acquire the skills to understand and analyze case studies.

BC-303.4. To understand how the provisions of commercial laws are applied to the problems which arise in day-to-day conduct of business.

CO-PO Mapping Matrix for Course Code: BC- 303

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC-303.1	2	2	3	2	3	2	2	3	3	2	2
BC-303.2	3	3	3	3	3	3	3	3	3	2	2
BC-303.3	2	3	2	2	3	2	2	3	3	2	3
BC-303.4	3	2	2	3	2	3	3	2	2	3	2
Average	2.5	2.5	2.5	2.5	2.75	2.5	2.5	2.75	2.75	2.25	2.25

CO-PSO Mapping Matrix for Course Code: BC- 303

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC-303.1	3	3	2	3	2
BC-303.2	2	3	2	2	3
BC-303.3	3	2	2	2	2
BC-303.4	2	2	3	3	2
Average	2.5	2.5	2.25	2.5	2.25

BC 304: Company Law I

Type: Core Course
 Contact Hours: 40mins/lecture.
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28 (35%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35

Instructions To Paper Setter For End Semester Exam: Examiner will be required to set NINE questions in all.
 Question No.1 comprising of five short type questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page.
 Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The course is designed to understand the concept of various company laws.

Course Outcomes: At the end of this course, the student will be able to:
 BC-304. 1 Understand various securities of company.
 BC-304. 2. Understand the principle of corporate personality.
 Learn principles of company law.
 BC-304 .4. Develop the knowledge related to transfer and transmission of shares.

CO-PO Mapping Matrix for Course Code: BC- 304

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC-304	3	2	3	3	2	3	3	3	2	3	3
BC-304	3	3	3	3	3	2	3	3	3	3	2
BC-304	2	3	3	3	3	3	2	3	3	3	3
BC-304	3	3	3	2	3	3	3	3	3	2	3
Average	2.75	2.75	3	2.75	2.75	2.75	2.75	3	2.75	2.75	2.75

CO-PSO Mapping Matrix for Course Code: BC-304

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC-304	3	3	3	3	3
BC-304	3	2	3	3	3
BC-304	3	3	3	3	3
BC-304	3	3	2	3	2
Average	3	2.75	2.75	3	2.75

BC- 305: INDIAN FINANCIAL SYSTEM

Type: Core Course (CC)
 Contact Hours: 40 mins/lecture
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28 (i.e. 35%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35 (i.e. 35%)

Instructions To Paper Setter For End Semester Exam: Examiner will be required to set NINE questions in all. Question No.1 will consist of FIVE short-answer type questions carrying four (4) marks each is compulsory. It covers the entire syllabus. In addition to Question no. 1, the examiner is required to set EIGHT more questions. Student will be required to attempt FIVE questions in all. Question No.1 will be compulsory. In addition to compulsory question, student is required to attempt FOUR questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The aim of this course is to provide the students knowledge with regard to the financial structure, organization and working of financial system in India for better financial decision making.

Course Outcomes: At the end of this course, the student will be able to:

BC-305.1. understand the structure and functions of the Indian financial system.

BC-305.2. develop an understanding of the functioning of various financial markets in India

BC-305.3. evaluate the functioning of different financial institutions and their role in the development of Indian Financial system.

BC-305.4. understand the structure of banking system in India.

CO-PO Mapping Matrix for Course Code: BC-305

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC-305.1	3	3	2	3	3	3	3	3	3	3	3
BC-305.2	3	2	2	3	3	3	3	2	3	2	3
BC-305.3	3	3	3	3	2	3	3	3	2	3	3
BC-305.4	2	2	3	2	3	3	2	2	2	3	3
Average	2.75	2.5	2.5	2.75	2.75	3	2.75	2.5	2.5	2.75	3

CO-PSO Mapping Matrix for Course Code: BC-305

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC-305.1	3	3	3	3	3
BC-305.2	3	3	2	2	3
BC-305.3	3	2	3	2	3
BC-305.4	3	3	3	2	3
Average	3	2.75	2.75	2.25	3

BC 306(i) : RURAL MARKETING

Type: Core Course
 Contact Hours: 40
 minutes/lecture
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28 (35%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35 (35%)

Instructions To Paper Setter For End Semester Exam:
 Examiner will be required to set NINE questions in all.
 Question No.1 comprising of five short type questions carrying four (4) marks each is compulsory. It covers the entire syllabus.
 Answer to each question should not be more than one page.
 Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The main objective of this course is to develop an understanding amongst students concerning different concepts of Rural Marketing and best practices in this area.

Course Outcomes: At the end of this course, the student will be able to:

BC-306 (i).1. Gain conceptual knowledge about Rural Marketing with special reference to Indian Context.

BC-306 (i).2. Comprehend the consumer behavior and trends in Rural Marketing.

3. Understand about the strategies used in Rural Marketing.

BC-306 (i).4. Know about various e-initiatives taken by government as regards to Rural Markets in India.

CO-PO Mapping Matrix for Course Code: BC- 306 (i)

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC-306 (i).1	3	3	2	2	2	3	2	3	3	3	3
BC-306 (i).2	3	2	2	2	2	2	2	3	2	2	3
BC-306 (i).3	3	3	3	2	2	3	2	3	2	3	3
BC-306 (i).4	3	2	2	2	2	3	2	3	2	3	3
Average	3	2.75	2.25	2	2	2.75	2	3	2.25	2.75	3

CO-PSO Mapping Matrix for Course Code: BC- 306 (i)

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC-306 (i).1	3	3	3	3	3
BC-306 (i).2	3	3	2	2	2
BC-306 (i).3	3	2	2	2	3
BC-306 (i).4	3	3	3	2	3
Average	3	2.75	2.5	2.25	2.75

BC-401: CORPORATE ACCOUNTING -II

Type: Core Course (CC)	tions to Paper Setter For End Semester Exam: Paper setter will set nine questions in all. Question No. 1 comprising of five short types questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page. Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.
Contact Hours: 03 hours/week.	
Examination Duration: 3 Hours	
Mode: Lecture	
External Maximum Marks: 80	
External Pass Marks: 28	
Internal Maximum Marks: 20	
Total Max. Marks: 100	
Total Pass Marks: 35	

Course Objectives: This course aims to enlighten the students on the accounting procedures followed by the Companies

Course Outcomes: At the end of this course, the student will be able to:

- CO1: Understand all the methods available for valuation of Goodwill and Valuation of shares of a company.
- CO2: Calculate the cost of capital and minority interest in different circumstances and to prepare consolidated balance sheet of a holding company.
- CO3: Understand the accounting system of a banking company and insurance company.
- CO4: Solve different problems relating to liquidation of companies.

C—PO Mapping Matrix for Course Code BC 401

COs	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
CO 1	3	2	3	3	3	3	3	2	2	1	1
CO2	3	2	3	3	3	3	3	2	2	1	1
CO3	3	2	3	3	3	3	3	2	2	1	1
CO4	3	2	3	3	3	3	3	2	2	1	1
Average	3	2	3	3	3	3	3	2	2	1	1.

CO-PSO Mapping Matrix for Course Code: BC-401

Cos	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	2	3	3	3
CO2	3	2	3	3	3
CO3	3	2	3	3	3
CO4	3	2	3	3	3
Average	3	2	3	3	3

BC-402: BUSINESS STATISTICS -II

Type: Core Course (CC)
Contact Hours: 03 hours/week.
Examination Duration: 3 Hours
Mode: Lecture
External Maximum Marks: 80
External Pass Marks: 28 (i.e. 35%)
Internal Maximum Marks: 20
Total Max. Marks: 100
Total Pass Marks: 35 (i.e. 35%)

Instructions To Paper Setter For End Semester Exam: Paper setter will set nine questions in all. Question No. 1 comprising of five short types questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page. Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The aim of this course is equip the learners with knowledge of applications of statistical techniques in business problem solving.

Course Outcomes: At the end of this course, the student will be able to:

CO1: learn the knowledge of correlation analysis and linear regression analysis and their applications in various business and economic decisions.

CO2: learn the basic probability rules, including additive and multiplicative laws, including bays' theorem and translate the real-world problems into probability models.

CO3: understand the Probability distributions, Binomial, Poisson and Normal distributions including their properties and parameters and their applications.

CO-PO Mapping Matrix for Course Code: BC-402

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
CO 1	3	2	3	3	3	3	3	2	2	1	1
CO2	3	2	3	3	3	3	3	2	2	1	1
CO3	3	2	3	3	3	3	3	2	2	1	2
Average	3	2	3	3	3	3	3	2	2	1	1.33

CO-PSO Mapping Matrix for Course Code: BC-402

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	2	3	3	3
CO2	3	2	3	3	3
CO3	3	2	3	3	3
Average	3	2	3	3	3

BC 403: Business Laws-II**Type:**

Contact Hours: 40 minutes/day.

Examination Duration: 3 Hours

Mode: Lecture

External Maximum Marks: 80

External Pass Marks: 28 (35%)

Internal Maximum Marks: 20

Total Max. Marks: 100

Total Pass Marks:

Instructions To Paper Setter For End Semester Exam: Examiner will be required to set NINE questions in all.

Question No.1 comprising of five short type questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page.

Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The main objective of this course is to familiarize students and develop understanding about important business laws along with relevant case law.**Course Outcomes:** At the end of this course, the student will be able to:

BC-403.1. Learn basics of Negotiable Act 1881, Indian Partnership Act, 1932, Limited Liability Partnership Act, 2008, Information Technology Act, 2000 and RTI Act, 2005.

BC-403.2. Classify various negotiable instruments under Negotiable Act, 1981 and reason of their dishonor.

BC-403.3. Recognize legal and ethical issues when making business transactions.

BC-404.4. Understand the relevance of case laws and its interpretation in the context of business law area.

CO-PO Mapping Matrix for Course Code: BC- 403

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC-403.1	3	2	3	2	3	2	2	3	3	2	2
BC-403.2	3	3	3	3	3	3	3	3	2	2	1
BC-403.3	2	3	3	2	2	2	1	3	3	2	3
BC-403.4	3	2	2	3	2	3	3	2	2	3	2
Average	2.75	2.5	2.75	2.5	2.5	2.5	2.25	2.75	2.5	2.25	2

CO-PSO Mapping Matrix for Course Code: BC- 403

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC-403.1	2	2	2	3	2
BC-403.2	2	3	3	3	3
BC-403.3	3	2	2	2	2
BC-403.4	2	2	3	3	2
Average	2.25	2.25	2.5	2.75	2.25

BC 404: Company Law-II

Type: Core Course
Contact Hours: 40mins/lecture
Examination Duration: 3 Hours
Mode: Lecture
External Maximum Marks: 80
External Pass Marks: 28 (35%)
Internal Maximum Marks: 20
Total Max. Marks: 100
Total Pass Marks: 35

Instructions to Paper Setter for End Semester Exam: Examiner will be required to set NINE questions in all.

Question No.1 comprising of five short type questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page.

Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The course is designed to cover the general methods of controlling the affairs of a company.

Course Outcomes: At the end of this course, the student will be able to:

BC-404.1 Understand the concept of company form of organization.

BC-404.2. Elaborate on various documents of company and their operational usefulness.

BC-404.3. Comprehend rules for framing prospectus.

BC-404.4. Understand the deep importance of memorandum of association and article of association.

CO-PO Mapping Matrix for Course Code: BC- 404

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC-404.1	3	3	3	3	3	3	3	3	3	3	3
BC-404.2	3	3	2	2	3	3	3	3	3	3	3
BC-404.3	3	3	3	3	3	3	3	3	3	3	3
BC-404 .4	2	3	3	3	3	3	3	3	3	3	3
Average	2.75	3	2.75	2.75	3	3	3	3	3	3	3

CO-PSO Mapping Matrix for Course Code: BC-404

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC-404.1	3	3	3	2	3
BC-404.2	3	3	3	2	3
BC-404.3	3	3	3	3	3
BC-404 .4	3	3	2	3	3
Average	3	3	2.75	2.5	3

BC 405: COMPUTERIZED ACCOUNTING SYSTEM

Course Objectives: The aim of the Computerized Accounting program is to provide students with the opportunity to acquire knowledge of business concepts, as well as gain the necessary computerized accounting and office skills.

Course Outcomes: At the end of this course, the student will be able to:
 BC 405.1 understand the concept of installation and introduction of tally.
 BC 405.2. understand the concept of accounting.
 BC 405.3. understand the concept of inventory.
 BC 405.4. understand the concept of payroll.

CO-PO Mapping Matrix for Course Code: BC 405

COs#	PO 1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC 405.1	3	3	2	3	3	2	2	2	2	3	2
BC 405.2	3	2	3	3	2	3	2	2	2	2	2
BC 405.3	2	3	3	3	2	2	2	2	1	1	1
BC 405.4	3	2	2	2	3	3	3	3	3	2	2
Average	2.75	2.5	2.5	2.75	2.5	2.5	2.25	2.25	2	2	1.75

CO-PSO Mapping Matrix for Course Code: BC 405

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC 405.1	3	3	2	3	3
BC 405.2	3	2	3	3	3
BC 405.3	2	3	3	3	2
BC 405.4	3	2	2	2	3
Average	2.75	2.5	2.5	2.75	2.75

BC 406 (i): ADVERTISING

Type: Core Course (CC)
 Contact Hours: 40 minute/day
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28 (i.e., 35%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35(i.e., 35%)

Instructions to Paper Setter for End Semester Exam:
 Examiner will be required to set NINE questions in all. Question No.1 will consist of five short-answer type questions carrying four marks each is compulsory. It covers the entire syllabus. In addition to Question no. 1, the examiner is required to set EIGHT more questions. Student will be required to attempt Five questions in all. Question No.1 will be compulsory. In addition to compulsory question, student is required to attempt FOUR questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The main aim to study the course is to know about the techniques of attracting a customer to sustain in market. And also to know about the creative aspects of advertising, legal, ethical and social aspects of advertising and Understanding consumer behaviour.

Course Outcomes: At the end of this course, the student will be able to:

BC 406(i).1 Understand the nature and significance of advertising and its economic role.

BC 406(i).2 Establish the goals and budget for advertisement.

BC 406(i).3 understand the economic, legal, ethical and social aspects of advertising.

BC 406(i).4 Enhance advertisement copy development skills, advertising testing and media planning.

BC 406(i).5 Know the methods for testing advertisement effectiveness and the role of advertising agencies.

CO-PO Mapping Matrix for Course Code: BC 406(i)

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC 406(i).1	3	3	3	3	2	3	3	3	3	2	3
BC 406(i).2	2	3	3	3	2	2	3	3	3	3	3
BC 406(i).3	3	2	3	3	3	3	2	2	3	3	3
BC 406(i).4	3	2	3	3	3	3	3	3	2	3	3
BC 406(i).5	2	3	3	2	3	2	3	3	2	3	3
Average	2.6	2.6	3	2.8	2.6	2.8	2.8	2.8	2.6	2.8	3

CO-PSO Mapping Matrix for Course Code: BC 406(i)

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC 406(i).1	2	3	3	2	3
BC 406(i).2	3	3	2	3	3
BC 406(i).3	3	2	2	3	3
BC 406(i).4	2	3	3	2	3
BC 406(i).5	2	3	3	3	3
Average	2.4	2.8	2.6	2.6	3

BC-406 (ii): Entrepreneurship Development

Type: Core Course (CC)
 Contact Hours: 40 mins/lecture
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28 (i.e., 35%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35(i.e., 35%)

Instructions to Paper Setter for End Semester Exam:

Examiner will be required to set nine questions in all. Question No.1 is compulsory and will consist of five short-answer type questions carrying four marks each. In addition to Question no. 1, the examiner is required to set eight more questions carrying equal marks. Student will be required to attempt five questions in all. In addition to the compulsory question, student is required to attempt four questions from the remaining eight questions.

Course Objectives: The aim of this course is to make students acquire necessary knowledge and skills required for organizing and carrying out entrepreneurial activities.

Course Outcomes: At the end of this course, the student will be able to:

BC-406(ii).1 Understand the concept of entrepreneurship, identifying the new business opportunities and life cycle of a new business

BC-406(ii).2 Prepare feasibility reports; demand analysis; capital and project costing; sources of finance and tax planning

BC-406(ii).3 Learn the factors affecting success and failure of a business

BC-406(ii).4 Gain knowledge on Entrepreneurship Development Programmes; legal aspects and government policies related to entrepreneurship

CO-PO Mapping Matrix for Course Code: BC 406(ii)

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC406(ii).1	3	3	3	3	2	2	2	2	2	2	2
BC406(ii).2	2	3	2	3	2	2	3	3	3	3	3
BC406(ii).3	3	2	2	3	2	2	2	3	3	2	2
BC406(ii).4	3	2	2	2	3	3	3	2	3	2	2
Average	2.75	2.5	2.25	2.75	2.25	2.25	2.5	2.5	2.75	2.25	2.25

CO-PSO Mapping Matrix for Course Code: BC 406(ii)

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC 406(ii).1	2	2	2	2	2
BC 406(ii).2	3	2	2	2	3
BC 406(ii).3	2	2	2	2	2
BC 406(ii).4	3	3	3	2	3
Average	2.5	2.25	2.25	2	2.5

BC-501: COST ACCOUNTING

Type: Core Course (CC)
 Contact Hours: 03 hours/week.
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35

Instructions to Paper Setter For End Semester Exam: Paper setter will set nine questions in all. Question No. 1 comprising of five short types questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page. Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The aim of this course is to introduce the basics of Cost Accounting, understanding various elements, techniques methods of cost accounting.

Course Outcomes: At the end of this course, the student will be able to:

BC-501.1 Understand basic concepts, Principles, Methods And Techniques of Cost Accounting

BC-501.2 Explain, illustrate and draw reasoned conclusions using data, in order to solve complicated cost accounting problems.

BC-501.3 Communicate effectively when dealing with Cost Accounting problems.

BC-501.4 Understand and master in various cost areas which are important in controlling.

CO-PO Mapping Matrix for Course Code: BC-501

Cos	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC-501.1	3	2	2	3	2	3	3	3	3	1	1
BC-501.2	3	2	2	3	3	3	3	3	3	1	1
BC-501.3	3	2	1	3	3	3	3	3	3	1	1
BC-501.4	3	2	3	3	3	3	3	3	3	2	1
Average	3	2	2	3	2.75	3	3	3	3	1.25	1

CO-PSO Mapping Matrix for Course Code: BC-501

Cos	PSO1	PSO2	PSO3	PSO4	PSO5
BC-501.1	3	2	3	3	3
BC-501.2	3	2	3	3	3
BC-501.3	3	2	3	3	3
BC-501.4	3	2	3	3	3
Average	3	2	3	3	3

BC-502: Entrepreneurship Development (Old Syllabus)

Type: Core Course (CC)
 Contact Hours: 40 mins/lecture
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28 (i.e., 35%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35(i.e., 35%)

Instructions to Paper Setter for End Semester Exam: Examiner will be required to set nine questions in all. Question No.1 is compulsory and will consist of five short-answer type questions carrying four marks each. In addition to Question no. 1, the examiner is required to set eight more questions carrying equal marks. Student will be required to attempt five questions in all. In addition to the compulsory question, student is required to attempt four questions from the remaining eight questions.

Course Objectives: The aim of this course is to make students acquire necessary knowledge and skills required for organizing and carrying out entrepreneurial activities.

Course Outcomes: At the end of this course, the student will be able to:

BC- 502.1 Understand the concept of entrepreneurship, indentifying the new business opportunities and life cycle of a new business

BC- 502.2 Prepare feasibility reports; demand analysis; capital and project costing; sources of finance and tax planning

BC- 502.3 Learn the factors affecting success and failure of a business

BC- 502.4 Gain knowledge on Entrepreneurship Development Programmes; legal aspects and government policies related to entrepreneurship

CO-PO Mapping Matrix for Course Code: BC 502

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC 502.1	3	3	3	3	2	2	2	2	2	2	2
BC 502.2	2	3	2	3	2	2	3	3	3	3	3
BC 502.3	3	2	2	3	2	2	2	3	3	2	2
BC 502.4	3	2	2	2	3	3	3	2	3	2	2
Average	2.75	2.5	2.25	2.75	2.25	2.25	2.5	2.5	2.75	2.25	2.25

CO-PSO Mapping Matrix for Course Code: BC 502

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC 502.1	2	2	2	2	2
BC 502.2	3	2	2	2	3
BC 502.3	2	2	2	2	2
BC 502.4	3	3	3	2	3
Average	2.5	2.25	2.25	2	2.5

BC-503 Income Tax – I (Old Syllabus)

Type: Core Course

Contact Hours: 40mins/lecture.

Examination Duration: 3 Hours

Mode: Lecture

External Maximum Marks: 80

External Pass Marks: 28 (35%)

Internal Maximum Marks: 20

Total Max. Marks: 100

Total Pass Marks: 35

Instructions To Paper Setter For End Semester Exam: Examiner will be required to set NINE questions in all.

Question No.1 comprising of five short type questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page.

Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The aim of this course is to Provide students with an understanding of the Indian income tax system and to enable them to apply the provisions of Income Tax Act for computation of incomes under various heads.**Course Outcomes:** At the end of this course, the student will be able to:**BC-503.1-** Acquire knowledge of fundamental concepts of Indian income tax law.**BC-503 .2-** Be able to identify the technical terms related to direct taxation**BC-503 .3-** develop expertise in identifying tax issues and applying the income tax law to arrive at reasoned solutions to problems.**BC-503 .4-** Be able to compute income from salaries, house property, business/profession, capital gains and income from other sources.**BC-503 .5- Be able** to apply the provisions of clubbing of income and set-off and carry forward of losses..**CO-PO Mapping Matrix for Course Code: BC 503**

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC 503.1	3	3	2	3	2	3	3	3	2	2	3
BC 503.2	3	3	3	3	2	3	3	3	2	2	2
BC 503.3	2	2	3	2	2	3	2	3	3	2	3
BC 503.4	3	3	2	2	3	3	2	3	2	2	3
BC 503.5	3	2	2	3	2	3	3	3	2	2	3
Average	2.8	2.6	2.4	2.6	2.2	3	2.6	3	2.2	2	2.8

CO-PSO Mapping Matrix for Course Code: BC 503

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC 503.1	3	2	3	2	3
BC 503.2	3	2	3	2	3
BC 503.3	3	2	3	3	3
BC 503.4	3	2	3	3	2
BC 503.5	3	2	3	2	2
Average	3	2	3	2.4	2.6

BC- 504: Company Law II

Type: Core Course
 Contact Hours: 40mins/lecture.
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28 (35%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35

Instructions To Paper Setter For End Semester Exam: Examiner will be required to set NINE questions in all.
 Question No.1 comprising of five short type questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page.
 Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The course is designed to understand the formation, management and other activities of a company.

Course Outcomes: At the end of this course, the student will be able to:
 BC 504.1 Get comparative overview of legal structure of carrying on business.
 BC 504.2 Understand various kinds of meetings and its process while conducting meetings.
 BC 504.3 Understand powers and duties of directors.
 BC 504.4 Learn various provision related to the modes of winding up.

CO-PO Mapping Matrix for Course Code: BC 504 II

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC 504.1	3	2	3	3	3	3	3	3	3	3	3
BC 504.2	3	3	3	3	3	3	3	3	2	3	3
BC 504.3	3	3	3	3	3	3	2	3	3	3	3
BC 504.4	2	3	3	2	3	3	3	2	3	3	3
Average	2.75	2.75	3	2.75	3	3	2.75	2.75	2.75	3	3

CO-PSO Mapping Matrix for Course Code: BC 504 II

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC 504.1	3	3	3	3	3
BC 504.2	3	3	2	3	3
BC 504.3	3	2	3	3	3
BC 504.4	3	3	3	3	2
Average	3	2.75	2.75	3	2.75

BC-505 MATERIALS MANAGEMENT (Old Syllabus)

Type: Core Course
 Contact Hours: 40 minutes/lecture
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28(i.e. 35%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35 (i.e. 35%)

Instructions To Paper Setter For End Semester

Exam: Examiner will be required to set NINE questions in all. Question No.1 will consist of FIVE short-answer type questions carrying four (4) marks each is compulsory. It covers the entire syllabus. In addition to Question no. 1, the examiner is required to set EIGHT more questions. Student will be required to attempt FIVE questions in all. Question No.1 will be compulsory. In addition to compulsory question, student is required to attempt FOUR questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The aim of this course is to provide students with an understanding of purchasing, handling, and warehousing with emphasis on inventory control systems.

Course Outcomes: Upon the completion of this course, students will be able to:

BC-505.1 Set strategic objectives, design structure, and organize the materials purchasing activities in the firm.

BC-505.2 Ensure that the purchasing decisions meet the basic requirements of right quality, right quantity, right time, right price, and right source.

BC-505.3 Make decisions of the basic materials management elements such as the decision to make or buy, purchase commodities or capital goods and purchase for resale.

BC-505.4 Determine the appropriate inventory control models to use, warehousing location, warehouse layout, and organizational policies and procedures.

CO-PO Mapping Matrix for Course Code: BC-505

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC-505.1	3	3	2	3	3	2	3	2	3	2	3
BC-505.2	2	3	3	2	3	3	3	3	3	2	3
BC-505.3	2	2	3	3	3	2	3	3	2	3	3
BC-505.4	3	3	3	2	3	3	3	3	3	3	3
Average	2.5	2.75	2.75	2.5	3	2.5	3	2.75	2.75	2.5	3

CO-PSO Mapping Matrix for Course Code: BC-505

COs#	PS01	PSO2	PS03	PSO4	PS04
BC-505.1	3	2	3	3	3
BC-505.2	3	3	3	3	3
BC-505.3	3	3	2	3	3
BC-505.4	2	2	3	2	3
Average	2.75	2.5	2.75	2.75	3

BC:506 Industrial Marketing (Old Syllabus)

Type: Core Course (CC)
 Contact Hours: 40 minutes/Lecture
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28(i.e.,35%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35(i.e., 35%)

Instructions to Paper Setter for End Semester

Exam: Examiner will be required to set nine questions in all. Question No.1 is compulsory and will consist of five short-answer type questions carrying four marks each. In addition to Question no. 1, the examiner is required to set eight more questions carrying equal marks. Student will be required to attempt five questions in all. In addition to the compulsory question, student is required to attempt four questions from the remaining eight questions.

Course Objectives: The main aim of this course is to understand the industrial marketing, factors affecting the industrial market and to understand the difference between industrial marketing and consumer marketing.

Course Outcomes: At the end of this course, the student will be able to:

BC-506.1 Understand the industrial marketing concepts

BC-506.2 Understand the industrial marketing mix strategies.

BC-506.3 Understand industrial marketing segmentation, positioning and selecting target market.

BC-506.4 Understand marketing information system and marketing research applications in industrial market.

CO-PO Mapping Matrix for Course Code: BC 506

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC 506.1	2	3	2	2	3	2	3	3	2	2	2
BC 506.2	3	3	2	3	3	2	3	2	3	2	2
BC 506.3	3	2	3	2	2	3	2	3	3	3	2
BC 506.4	2	3	3	2	3	2	3	2	2	2	3
Average	2.5	2.5	3	2.25	2.75	2.25	2.75	2.5	2.5	2.25	2.25

CO-PSO Mapping Matrix for Course Code : BC-506

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC 506.1	2	3	3	2	2
BC 506.2	3	3	3	2	3
BC 506.3	2	3	2	2	2
BC 506.4	3	2	2	3	2
Average	2.5	2.75	2.5	2.25	2.25

BC 507: Goods and Service Tax

Type: Core Course
Contact Hours: 40 minutes/
lecture
Examination Duration: 3 Hours
Mode: Lecture
External Maximum Marks: 80
External Pass Marks: 28 (35%)
Internal Maximum Marks: 20
Total Max. Marks: 100 (35%)
Total Pass Marks: 35

Instructions To Paper Setter For End Semester Exam: Examiner will be required to set NINE questions in all. Question No.1 comprising of five short type questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page. Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The main objective of this course is to provide students with detailed knowledge of GST and build up an understanding of the provisions regarding Registration, Levy and Collection of GT, various returns to be filed under GST, various offences and penalties and other related aspects.

Course Outcomes: At the end of this course, the student will be able to:

BC 507.1. Analyze the structure and benefits of GST and examine the procedure of implementation of GST

tate the procedure for registration and compute the Input tax credit (ITC) and transfer of ITC

Outline the various provision concerned with payment of tax, interest, TDS and TCS, returns to be filed

BC 507.4. Comprehend the various offences and penalties under GST

CO-PO Mapping Matrix for Course Code: BC 507

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC 507.1	3	3	3	2	3	3	2	3	2	2	2
BC 507.2	2	3	3	3	3	3	3	3	2	2	3
BC 507.3	3	3	3	2	3	3	3	3	2	2	2
BC 507.4	2	2	2	3	3	3	2	2	2	2	3
Average	2.5	2.75	2.75	2.5	3	3	2.5	2.75	2	2	2.5

CO-PSO Mapping Matrix for Course Code: BC 507

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC 507.1	3	3	3	2	3
BC 507.2	3	2	3	2	2
BC 507.3	3	3	3	2	3
BC 507.4	3	2	3	2	2
Average	3	2.5	3	2	2.5

BC-505(0pt. – iii) INVESTMENT MANAGEMENT I

Type: Core Course

Contact Hours: 40

minutes/lecture

Examination Duration: 3

Hours

Mode: Lecture

External Maximum Marks:

80

External Pass Marks: 28(i.e.

35%)

Internal Maximum Marks:

20

Total Max. Marks: 100

Total Pass Marks: 35 (i.e.

35%)

Instructions To Paper Setter For End Semester Exam: Examiner will be required to set NINE questions in all. Question No.1 will consist of FIVE short-answer type questions carrying four (4) marks each is compulsory. It covers the entire syllabus. In addition to Question no. 1, the examiner is required to set EIGHT more questions. Student will be required to attempt FIVE questions in all. Question No.1 will be compulsory. In addition to compulsory question, student is required to attempt FOUR questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The aim of this course is to introduce how financial markets work, to analyze securities and to make intelligent investment decisions based on available evidence and analysis

Course Outcomes: At the end of this course students will be able to-

BC-505.1 Understand different investment alternatives in the market

BC-505.2 Understand how securities are traded in the market

BC-505.3 Be able to analyze and price different securities

BC-505.4 Be able to manage a portfolio

CO-PO Mapping Matrix for Course Code: BC-505(Opt.-iii)

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC-505.1	3	3	3	3	3	3	3	2	2	3	3
BC-505.2	3	3	3	2	3	2	2	3	2	3	3
BC-505.3	3	3	3	3	3	3	3	3	2	3	3
BC-505.4	3	2	3	3	3	3	3	3	2	2	3
Average	3	2.75	3	2.75	3	2.75	2.75	2.75	2	2.75	3

CO-PSO Mapping Matrix for Course Code: BC-505(Opt.-iii)

COs#	PS01	PSO2	PS03	PSO4	PS04
BC-505.1	3	3	2	3	3
BC-505.2	3	2	3	3	3
BC-505.3	2	3	3	3	2
BC-505.4	3	2	2	2	3
Average	2.75	2.5	2.5	2.75	2.75

BC-601: MANAGEMENT ACCOUNTING

Type: Core Course (CC)
 Contact Hours: 03 hours/week.
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35

Instructions to Paper Setter For End Semester Exam: Paper setter will set nine questions in all. Question No. 1 comprising of five short types questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page. Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The aim of this course is to introduce the basics of Management Accounting, understanding various elements, techniques methods of Management Accounting.

Course Outcomes: At the end of this course, the student will be able to:

BC 601.1 Understand basic concepts, Principles, Methods and Techniques of Management Accounting

BC 601.2 Explain, illustrate, and draw reasoned conclusions using data, in order to solve complicated management accounting problems.

BC 601.3 Communicate effectively when dealing with Management Accounting problems

BC 601.4 Understand and master in various decision-making areas which are important in managing any business

CO-PO Mapping Matrix for Course Code: BC-601

Cos	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC 601.1	3	2	2	3	2	3	3	3	3	1	1
BC 601.2	3	2	2	3	3	3	3	3	3	1	1
BC 601.3	3	2	1	3	3	3	3	3	3	1	1
BC 601.4	3	2	3	3	3	3	3	3	3	2	1
Average	3	2	2	3	2.75	3	3	3	3	1.25	1

CO-PSO Mapping Matrix for Course Code: BC-601

Cos	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	2	3	3	3
CO2	3	2	3	3	3
CO3	3	2	3	3	3
CO4	3	2	3	3	3
Average	3	2	3	3	3

BC-602: AUDITING

Type: Core Course (CC)
 Contact Hours: 40 mins/lecture
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28 (i.e., 35%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35(i.e., 35%)

Instructions to Paper Setter for End Semester Exam: Examiner will be required to set nine questions in all. Question No.1 is compulsory and will consist of five short-answer type questions carrying four marks each. In addition to Question no. 1, the examiner is required to set eight more questions carrying equal marks. Student will be required to attempt five questions in all. In addition to the compulsory question, student is required to attempt four questions from the remaining eight questions.

Course Objectives: The aim of this course is to make the students learn the concepts of auditing in order to reduce the possibility of frauds and errors in the financial statements of different organizations.

Course Outcomes: At the end of this course, the student will be able to:

BC 602.1 Understand the meaning of audit, types of audit, audit process and audit programme

BC 602.2 Know the meaning of Internal Control, Internal Check and Internal Audit

BC 602.3 Acquire knowledge on vouching of different transactions and verification of assets and liabilities

BC 602.4 Comprehend the knowledge about appointment, powers, duties and liabilities of auditor

BC 602.5 Acquire knowledge on Audit Reports, Investigation and Professional ethics of auditing

CO-PO Mapping Matrix for Course Code: BC 602

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC 602.1	3	2	3	2	2	3	3	2	3	2	2
BC 602.2	3	2	3	3	2	3	3	2	3	2	2
BC 602.3	3	3	2	2	3	3	3	2	3	2	2
BC 602.4	2	2	2	3	2	2	2	2	2	2	3
BC 602.5	3	3	3	2	3	2	2	2	3	2	3
Average	2.8	2.4	2.6	2.4	2.4	2.6	2.6	2	2.8	2	2.4

CO-PSO Mapping Matrix for Course Code: BC 602

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC 602.1	3	2	3	2	3
BC 602.2	3	3	3	3	2
BC 602.3	3	2	2	3	2
BC 602.4	3	3	3	2	2
BC 602.5	3	3	2	2	3
Average	3	2.6	2.6	2.4	2.4

BC-603: Income Tax II

Type: Core Course (CC)
 Course Credits:
 Contact Hours: 45 mins/lecture
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28 (i.e., 35%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35 (i.e., 35%)

Instructions to Paper Setter for End Semester Exam: Paper setter will set nine questions in all. Question No. 1 comprising of five short types questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page. Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each. .

Course Objectives: The aim of this course is to Provide students with an understanding of the Indian income tax system and to enable them to apply the provisions of Income Tax Act for computation of incomes under various heads.

Course Outcomes: At the end of this course, the student will be able :

BC-603.1- to understand the various benefits/ deductions under Chap VI-A of the Income tax act, 1961.

BC-603 .2- to compute the taxable income and tax liability of an individual , HUF , Partnership Firm and company considering income under all the heads of income and deduction under Chap VI- A of the Income tax Act,1961.

BC-603 .3- to gain knowledge about Submission of Income Tax Return, Advance Tax, Tax deducted and collected at Source, Income Tax Authorities , Recovery and refund of tax, Appeals and different penalties and offences under the Income Tax Act, 1961.

BC-603 .4- to develop expertise in identifying tax issues and applying the income tax law to arrive at reasoned solutions to problems .

BC-603 .5- to do tax planning to reduce tax liability within the legal framework.

CO-PO Mapping Matrix for Course Code: BC 603

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC-603.1	3	2	3	3	2	3	3	3	2	2	3
BC-603.2	3	3	3	3	3	3	2	3	2	2	3
BC-603.3	3	3	3	3	3	3	3	3	3	2	3
BC-603.4	3	2	2	3	2	3	2	2	2	2	2
BC-603.5	3	2	3	3	2	2	3	3	3	3	3
Average	3.0	2.4	2.8	3.0	2.4	2.8	2.6	2.8	2.4	2.2	2.8

CO-PSO Mapping Matrix for Course Code: BC 603

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC-603.1	3	2	3	2	2
BC-603.2	3	2	3	3	2
BC-603.3	3	3	3	3	3
BC-603.4	3	3	3	3	3
BC-603.5	3	2	3	3	3
Average	3	2.4	3	2.8	2.6

BC(Voc)-604: SECURITY MARKET AND OPERATION

Type: Core Course (CC)
Contact Hours: 03 hours/week.
Examination Duration: 3 Hours
Mode: Lecture
External Maximum Marks: 80
External Pass Marks: 28 (i.e. 35%)
Internal Maximum Marks: 20
Total Max. Marks: 100
Total Pass Marks: 35 (i.e. 35%)

Instructions To Paper Setter For End Semester Exam: Paper setter will set nine questions in all. Question No. 1 comprising of five short types questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page. Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The aim of this course is to introduce the basics of security markets, its operations and regulatory framework in India.

Course Outcomes: At the end of this course, the student will be able to:

CO1: learn the basic terminology of security markets, primary and secondary and regulatory framework.

CO2: learn trading mechanisms of stock exchanges, both BSE and NSE.

CO3: understand the concept of depository and SEBI guidelines relating to NSDL.

CO4: understand the concept, types and methods of derivatives and learn the sources of raising funds from international markets.

CO-PO Mapping Matrix for Course Code: BC-604

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
CO 1	3	2	2	3	2	3	3	3	3	2	3
CO2	3	2	2	3	3	3	3	3	3	2	3
CO3	3	2	1	3	3	3	3	3	3	2	3
CO4	3	2	3	3	3	3	3	3	3	3	3
Average	3	2	2	3	2.75	3	3	3	3	2.25	3

CO-PSO Mapping Matrix for Course Code: BC-604

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	2	3	3	3
CO2	3	2	3	3	3
CO3	3	2	3	3	3
CO4	3	2	3	3	3
Average	3	2	3	3	3

BC-605: INTERNATIONAL MARKETING

Type: Core Course (CC) Contact Hours: 40 min./ lecture Examination Duration: 3 Hours Mode: Lecture External Marks: 80 External Pass Marks: 28(35%) Internal Maximum Marks: 20 Total Marks: 100 Total Pass Marks: 35	Instruction to paper Setter for End Semester Exam: Paper setter will set nine questions in all. Question No.1 comprising of five short types questions carrying four marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one Page. Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.
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Course Objective: The aim of this course is to provide an informed appreciation of international marketing as an academic subject and management practice, facing the challenges of globalized business environment.

Course Outcomes: On completion of this course, the students will be able to:

BC-605.1: Develop an understanding of major issues relating to international marketing.

BC-605.2: Develop skills in researching and analyzing trends in global markets.

BC-605.3: Assess an organization's ability to enter and compete in international markets.

BC-605.4: Apply Personal and interpersonal skills to become an effective member of an international marketing team.

CO-PO Mapping matrix for course code: BC-605

Cos	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC-605.1	3	2	3	3	3	3	3	3	3	3	3
BC-605.2	2	3	3	3	2	3	2	3	2	3	3
BC-605.3	3	3	2	3	2	3	3	2	3	3	3
BC-605.4	2	3	2	2	3	2	2	2	3	2	3
AVERAGE	2.50	2.75	2.50	2.75	2.50	2.75	2.50	2.50	2.75	2.75	3

CO-PSO Mapping matrix for course code: BC-605

Cos	PSO1	PSO2	PSO3	PSO4	PSO5
BC-605.1	3	3	3	3	3
BC-605.2	3	2	2	3	3
BC-605.3	3	3	2	3	3
BC-605.4	3	3	3	2	3
AVERAGE	3	2.75	2.50	2.75	3

BC:606 (Retail Management)

Type: Core Course (CC)
 Contact Hours: 40 minutes/lecture
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28 (i.e., 35%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35(i.e., 35%)

Instructions to Paper Setter for End Semester Exam: Examiner will be required to set nine questions in all. Question No.1 is compulsory and will consist of five short-answer type questions carrying four marks each. In addition to Question no. 1, the examiner is required to set eight more questions carrying equal marks. Student will be required to attempt five questions in all. In addition to the compulsory question, student is required to attempt four questions from the remaining eight questions.

Course Objectives: The main aim of this course is to understand the retailing business environment and factors that influence its success. Familiarize the students with organised retail and the value it creates.

Course Outcomes: At the end of this course, the student will be able to:

BC-608.1 Understand the retailing concepts, retail formats and functions of retail business.

BC-608.2 Understand the key drivers of retail business and how to select a retail store location.

BC-608.3 Understand the recent trends in retailing in India.

BC-608.4 Understand the security issues in retailing and how to minimize the retail threats by using IT technology.

CO-PO Mapping Matrix for Course Code: BC-606

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC-606.1	3	3	3	3	3	2	2	3	3	3	3
BC-606.2	2	3	3	2	2	3	3	2	2	3	2
BC-606.3	3	2	3	3	3	2	2	3	3	2	3
BC-606.4	3	2	2	2	2	2	2	2	2	3	2
Average	2.75	2.5	2.75	2.5	2.5	2.25	2.25	2.5	2.5	2.75	2.5

CO-PSO Mapping Matrix for Course Code: BC-606

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC-606.1	3	2	3	3	3
BC-606.2	2	3	2	2	3
BC-606.3	3	3	2	2	3
BC-606.4	3	2	3	2	2
Average	2.75	2.5	2.5	2.25	2.75

BC-606(ii) CORPORATE GOVERNANCE

Type: Core Course

Contact Hours: 40
minutes/lectureExamination Duration: 3
Hours

Mode: Lecture

External Maximum Marks:
80External Pass Marks: 28(i.e.
35%)Internal Maximum Marks:
20

Total Max. Marks: 100

Total Pass Marks: 35(i.e.
35%)

Instructions To Paper Setter For End Semester Exam: Examiner will be required to set NINE questions in all. Question No.1 will consist of FIVE short-answer type questions carrying four (4) marks each is compulsory. It covers the entire syllabus. In addition to Question no. 1, the examiner is required to set EIGHT more questions. Student will be required to attempt FIVE questions in all. Question No.1 will be compulsory. In addition to compulsory question, student is required to attempt FOUR questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The aim of this course is to introduce the basics of corporate governance and practice it in their professional life.

Course Outcomes: After studying this course, the student will be able to:

BC-606.1: understand the concept and issues of corporate governance and position of India at global level;

BC-606.2: explore the corporate disclosure practices in India to make the business transparent and ethical;

BC-606.3: understand the composition and role of board of Directors in bringing good corporate governance practices;

BC-606.4: evaluate the corporate governance practices in financial institutions and ways to make it more effective in financial sector.

CO-PO Mapping Matrix for Course Code: BC-606(ii)

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC-606.1	3	3	2	3	2	3	3	3	3	3	2
BC-606.2	3	3	3	2	3	3	2	3	3	3	3
BC-606.3	3	2	3	2	3	2	3	3	3	3	3
BC-606.4	3	3	3	3	3	2	2	3	3	3	3
Average	3	2.75	2.75	2.5	2.75	2.5	2.5	3	3	3	2.75

CO-PSO Mapping Matrix for Course Code: BC-606(ii)

COs#	PS01	PSO2	PS03	PSO4	PS05
BC-606.1	3	2	3	3	3
BC-606.2	3	3	2	3	3
BC-606.3	3	3	3	2	3
BC-606.4	2	2	2	3	2
Average	2.75	2.5	2.5	2.75	2.75

Principal
Dyal Singh College
KARNAL

Department of Commerce

Course Specific Outcomes
&
Programme Specific Outcomes

For B.Com. Vocational Course

Kurukshetra University, Kurukshetra

Name of the Programme: Bachelor of Commerce (Vocational)

Tax Procedure and Practice

Duration: 3 Years

Programme Outcomes (POs)		
PO1	Knowledge	Students will acquire conceptual knowledge of Business, Finance, Business Laws and comprehensive knowledge of Direct and Indirect Taxation after completing three years of the Bachelors in Commerce (Vocational) program.
PO2	Practical Exposure	Specializations and practical exposures provided during On the Job training in different fields of Taxation will prepare the student to face the modern-day challenges of commerce and industry.
PO3	Specialization	Students will gain in depth knowledge of various disciplines of Commerce and Taxation- Accounting, Economics, Finance, Custom Procedures, GST, Income Tax and Corporate Tax. After completing graduation, students will be skilled to pursue careers as Tax Consultant, Income Tax Inspector/Officer, and Accountant.
PO4	Life-Long Learning	Aptitude to apply knowledge and skills that are necessary for participating in learning activities throughout the life.
PO5	Application of Modern Tool Usage	Ability to use and learn techniques, skills and modern tools for application & decision making.
PO6	Problem Solving	Students can gain expertise in efficient communication, tax planning and tax management, decision-making, problem solving in day-to-day corporate affairs.
PO7	Entrepreneurship	Students can independently start up their own Business with requisite knowledge of accounting and taxation.
PO8	Employability Skills	By going through this programme students will have a solid base to turn themselves into a Manager, Accountant Management Accountant, Cost Accountant, Tax Consultant, Income Tax Inspector/Officer, Auditor, Company Secretary, Stock Agents, Government employments and so on.
PO9	Individual and Team Work	Students will be able to learn and work efficiently as an individual and as a member and team leader in diverse situations.
PO10	Ethics	Apply ethical principles and professional responsibilities in Business practices.
PO11	Environment and Sustainability	Ability to design and develop sustainable development and CSR which are environmental friendly and contribute to the welfare of society

	Programme Specific Outcomes (PSOs)
PSO1	Knowledge gained during this course will equip students with skills to compete globally.
PSO2	Students will be able to exhibit progressive learning of different tax problems, computation of taxable income, filing of returns and other procedural aspects.
PSO3	Students will have the ability to participate in competitive exams such as Banking, Taxation, Insurance etc.
PSO4	Students will be able to pursue higher education in Business, Finance, Economics and Taxation. Students can also pursue professional courses like CA, CS, CMA with fine foundation after completing their graduation.
PSO5	Students can participate in different co-curricular activities like state level and National Level Competitions besides studies for their holistic development.

BC-301: -CORPORATE ACCOUNTING 1

Type: Core Course (CC)
Contact Hours: 03 hours/week.
Examination Duration: 3 Hours
Mode: Lecture
External Maximum Marks: 80
External Pass Marks: 28
Internal Maximum Marks: 20
Total Max. Marks: 100
Total Pass Marks: 35

Instructions to Paper Setter For End Semester Exam: Paper setter will set nine questions in all. Question No. 1 comprising of five short types questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page. Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: This course aims to enlighten the students on the accounting procedures followed by the Companies and to make aware the students about the various long term sources of finance and to give them thorough knowledge of shares and debentures, amalgamation absorption and reconstruction.

Course Outcomes: At the end of this course, the student will be able to:

CO1: Understand types of shares, share capital, process of issuing share capital and debentures as well as their redemption.

CO2: Form final accounts of a company.

CO3: Differentiate between amalgamation in the nature of purchase and nature of merger.

CO4: Solve different typical problems relating to shares, debentures, amalgamation and internal reconstruction.

CO-PO Mapping Matrix for Course Code: BC-301

COs	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
CO 1	3	2	3	3	3	3	3	2	2	2	1
CO2	3	2	3	3	3	3	3	2	2	2	1
CO3	3	2	3	3	3	3	3	2	2	2	2
CO4	3	2	3	3	3	3	3	2	2	2	2
Average	3	2	3	3	3	3	3	2	2	2	1.5

CO-PSO Mapping Matrix for Course Code: BC-301

COs	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	2	3	3	3
CO2	3	2	3	3	3
CO3	3	2	3	3	3
CO4	3	2	3	3	3
Average	3	2	3	3	3

BC-302: BUSINESS STATISTICS -1

Type: Core Course (CC)
 Contact Hours: 03 hours/week.
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28 (i.e. 35%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35 (i.e. 35%)

Instructions To Paper Setter For End Semester Exam: Paper setter will set nine questions in all. Question No. 1 comprising of five short types questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page. Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The aim of this course is to introduce the basic terminology of statistics and applications of statistical techniques in business problem solving.

Course Outcomes: At the end of this course, the student will be able to:

CO1: learn the basic terminology of statistics and its conceptual framework.

CO2: learn the applications of measures of central tendency and dispersion in decision making.

CO3: understand the construction and application of index numbers to real life situations.

CO4: understand the application of knowledge of time series analysis in decisions involving forecasting in various types of economic activities.

CO-PO Mapping Matrix for Course Code: BC-302

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
CO 1	3	2	3	3	3	3	3	2	2	2	1
CO2	3	2	3	3	3	3	3	2	2	2	1
CO3	3	2	3	3	3	3	3	2	2	2	2
CO4	3	2	3	3	3	3	3	2	2	2	2
Average	3	2	3	3	3	3	3	2	2	2	1.5

CO-PSO Mapping Matrix for Course Code: BC-302

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	2	3	3	3
CO2	3	2	3	3	3
CO3	3	2	3	3	3
CO4	3	2	3	3	3
Average	3	2	3	3	3

BC 303: Business Laws-I**Type:**

Contact Hours: 40 minutes/day.

Examination Duration: 3 Hours

Mode: Lecture

External Maximum Marks: 80

External Pass Marks: 28 (35%)

Internal Maximum Marks: 20

Total Max. Marks: 100

Total Pass Marks:

Instructions To Paper Setter For End Semester**Exam:** Examiner will be required to set NINE questions in all.

Question No.1 comprising of five short type questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page.

Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The main objective of this course is to familiarize students and develop understanding about important business laws along with relevant case law.**Course Outcomes:** At the end of this course, the student will be able to:

BC-303.1. To understand the basic provisions of important commercial laws in India.

BC-303.2. Learn basics of Indian Contract Act 1872, Sale of Goods Act, 1930 and Consumer Protection Act, 1986.

Acquire the skills to understand and analyze case studies.

BC-303.4. To understand how the provisions of commercial laws are applied to the problems which arise in day-to-day conduct of business.

CO-PO Mapping Matrix for Course Code: BC- 303

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC-303.1	2	2	3	2	3	2	2	3	3	2	2
BC-303.2	3	3	3	3	3	3	3	3	3	2	2
BC-303.3	2	3	2	2	3	2	2	3	3	2	3
BC-303.4	3	2	2	3	2	3	3	2	2	3	2
Average	2.5	2.5	2.5	2.5	2.75	2.5	2.5	2.75	2.75	2.25	2.25

CO-PSO Mapping Matrix for Course Code: BC- 303

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC-303.1	3	3	2	3	2
BC-303.2	2	3	2	2	3
BC-303.3	3	2	2	2	2
BC-303.4	2	2	3	3	2
Average	2.5	2.5	2.25	2.5	2.25

BC 304: Company Law

Type: Core Course
 Contact Hours: 40mins/lecture.
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28 (35%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35

Instructions To Paper Setter For End Semester Exam: Examiner will be required to set NINE questions in all.

Question No.1 comprising of five short type questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page.

Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The course is designed to understand the concept of various company laws.

Course Outcomes: At the end of this course, the student will be able to:

BC-304. 1 Understand various securities of company.

BC-304. 2. Understand the principle of corporate personality.

Learn principles of company law.

BC-304 .4. Develop the knowledge related to transfer and transmission of shares.

CO-PO Mapping Matrix for Course Code: BC- 304

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC-304	3	2	3	3	2	3	3	3	2	3	3
BC-304	3	3	3	3	3	2	3	3	3	3	2
BC-304	2	3	3	3	3	3	2	3	3	3	3
BC-304	3	3	3	2	3	3	3	3	3	2	3
Average	2.75	2.75	3	2.75	2.75	2.75	2.75	3	2.75	2.75	2.75

CO-PSO Mapping Matrix for Course Code: BC-304

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC-304	3	3	3	3	3
BC-304	3	2	3	3	3
BC-304	3	3	3	3	3
BC-304	3	3	2	3	2
Average	3	2.75	2.75	3	2.75

BC(VOC)-305 : INCOME TAX Law-III

Type: Core Course
Contact hour: 40mins/lecture
Examination Duration: 3 Hours
Mode: Lecture
External Maximum Marks: 80
External Pass Marks: 28(i.e.35%)
Internal Maximum Marks: 20
Total Max. Marks: 100
Total Pass Marks: 35 (i.e.35%)

Instructions To Paper Setter For End Semester Exam: Examiner will require to set NINE questions in all. Question No. 1 will consist of FIVE short answers type questions covering the entire syllabus of 4 marks each. In Addition to compulsory question, examiner is required to set EIGHT more Questions. Students will be required to attempt FIVE questions in all. Question No. 1 will be compulsory. In Addition to compulsory question, student will have to attempt FOUR more questions. All questions will carry equal marks.

Course Objective: The main objective of this course is to expose the students to the latest provisions of Income Tax Act and to identify the assessment procedure for individuals.

Course Outcomes: At the end of this course, the student will be able to:

CO.1: Understand the Income Tax assessment procedure.

CO.2: Submit the income tax returns.

CO.3: Acquire knowledge about E-Filing of return.

CO.4: Know about the penalties and appeals under INCOME TAX ACT 1961.

CO-PO Mapping Matrix for Course Code: BC(VOC)-305

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
CO.1	3	3	2	3	3	3	3	3	2	3	2
CO.2	2	3	3	2	3	2	3	3	3	2	3
CO.3	3	2	2	3	2	3	3	2	2	3	2
CO.4	2	3	2	3	2	3	3	2	3	3	2
AVERAGE	2.5	2.75	2.25	2.75	2.5	2.75	3	2.5	2.5	2.75	2.25

CO-PSO Mapping Matrix for Course Code: BC(VOC)-305

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
CO.1	3	3	2	3	3
CO.2	3	2	3	3	2
CO.3	3	2	3	3	3
CO.4	2	3	3	3	2
Average	2.75	2.5	2.75	3	2.5

BC(VOC) 306 : GOODS AND SERVICES TAX II

Type: Core Course
 Contact Hours: 40 minutes/lecture
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 60
 External Pass Marks: 22 (35%)
 Internal Maximum Marks: 20
 Total Max. Marks: 80
 Total Pass Marks: 28 (35%)

Instructions To Paper Setter For End Semester Exam: Examiner will be required to set NINE questions in all. Question No.1 comprising of five short type questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page. Candidate is required to attempt four questions from the remaining eight questions carrying 10 marks each.

Course Objectives: The main objective of this course is to afford the students with basic conceptual knowledge of GST and build up an understanding of the provisions regarding preparation of accounts and other records, various returns to be filed under GST, various offences and penalties and other related aspects.

Course Outcomes: At the end of this course, the student will be able to:

BC (VOC)-306.1. Describe the various powers of GST officers

BC (VOC)-306.2. Outline the various provision concerned with payment of tax, interest, TDS and TCS, returns to be filed

BC (VOC)-306.3. List and state the procedure for Assessment and Audit under GST

BC (VOC)-306.4. Get acquainted with various offences and respective penalties covered under GST

CO-PO Mapping Matrix for Course Code: BC (VOC)- 306

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC (VOC)-306.1	3	2	2	2	2	2	3	2	3	2	2
BC (VOC)-306.2	3	3	3	3	3	2	3	2	3	3	2
BC (VOC)-306.3	3	2	3	2	2	2	2	2	3	3	2
BC (VOC)-306.4	3	2	3	3	3	2	3	2	3	3	2
Average	3	2.25	2.75	2.5	2.5	2	2.75	2	3	2.75	2

CO-PSO Mapping Matrix for Course Code: BC (VOC)- 306

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC (VOC)-306.1	3	2	3	2	3
BC (VOC)-306.2	3	3	3	3	3
BC (VOC)-306.3	3	2	3	2	3
BC (VOC)-306.4	3	2	3	3	3
Average	3	2.25	3	2.5	3

BC-401: CORPORATE ACCOUNTING -II

Type: Core Course (CC)
 Contact Hours: 03 hours/week.
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35

Instructions to Paper Setter For End Semester Exam: Paper setter will set nine questions in all. Question No. 1 comprising of five short types questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page. Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: This course aims to enlighten the students on the accounting procedures followed by the Companies

Course Outcomes: At the end of this course, the student will be able to:

- CO1: Understand all the methods available for valuation of Goodwill and Valuation of shares of a company.
- CO2: Calculate the cost of capital and minority interest in different circumstances and to prepare consolidated balance sheet of a holding company.
- CO3: Understand the accounting system of a banking company and insurance company.
- CO4: Solve different problems relating to liquidation of companies.

C—PO Mapping Matrix for Course Code BC 402

COs	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
CO 1	3	2	3	3	3	3	3	2	2	1	1
CO2	3	2	3	3	3	3	3	2	2	1	1
CO3	3	2	3	3	3	3	3	2	2	1	1
CO4	3	2	3	3	3	3	3	2	2	1	1
Average	3	2	3	3	3	3	3	2	2	1	1.

CO-PSO Mapping Matrix for Course Code: BC-402

Cos	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	2	3	3	3
CO2	3	2	3	3	3
CO3	3	2	3	3	3
CO4	3	2	3	3	3
Average	3	2	3	3	3

BC-402: BUSINESS STATISTICS –II

Type: Core Course (CC)
Contact Hours: 03 hours/week.
Examination Duration: 3 Hours
Mode: Lecture
External Maximum Marks: 80
External Pass Marks: 28 (i.e. 35%)

Instructions To Paper Setter For End Semester Exam: Paper setter will set nine questions in all. Question No. 1 comprising of five short types questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page. Candidate is

Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35 (i.e. 35%)

required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The aim of this course is equip the learners with knowledge of applications of statistical techniques in business problem solving.

Course Outcomes: At the end of this course, the student will be able to:

CO1: learn the knowledge of correlation analysis and linear regression analysis and their applications in various business and economic decisions.

CO2: learn the basic probability rules, including additive and multiplicative laws, including bays' theorem and translate the real-world problems into probability models.

CO3: understand the Probability distributions, Binomial, Poisson and Normal distributions including their properties and parameters and their applications.

CO-PO Mapping Matrix for Course Code: BC-402

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
CO 1	3	2	3	3	3	3	3	2	2	1	1
CO2	3	2	3	3	3	3	3	2	2	1	1
CO3	3	2	3	3	3	3	3	2	2	1	2
Average	3	2	3	3	3	3	3	2	2	1	1.33

CO-PSO Mapping Matrix for Course Code: BC-402

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	2	3	3	3
CO2	3	2	3	3	3
CO3	3	2	3	3	3
Average	3	2	3	3	3

BC 403: Business Laws-II**Type:**

Contact Hours: 40 minutes/day.

Examination Duration: 3 Hours

Mode: Lecture

External Maximum Marks: 80

External Pass Marks: 28 (35%)

Internal Maximum Marks: 20

Total Max. Marks: 100

Total Pass Marks:

Instructions To Paper Setter For End Semester Exam: Examiner will be required to set NINE questions in all.

Question No.1 comprising of five short type questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page.

Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The main objective of this course is to familiarize students and develop understanding about important business laws along with relevant case law.

Course Outcomes: At the end of this course, the student will be able to:

BC-403.1. Learn basics of Negotiable Act 1881, Indian Partnership Act, 1932, Limited Liability Partnership Act, 2008, Information Technology Act, 2000 and RTI Act, 2005.

BC-403.2. Classify various negotiable instruments under Negotiable Act, 1981 and reason of their dishonor.

BC-403.3. Recognize legal and ethical issues when making business transactions.

BC-404.4. Understand the relevance of case laws and its interpretation in the context of business law area.

CO-PO Mapping Matrix for Course Code: BC- 403

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC-403.1	3	2	3	2	3	2	2	3	3	2	2
BC-403.2	3	3	3	3	3	3	3	3	2	2	1
BC-403.3	2	3	3	2	2	2	1	3	3	2	3
BC-403.4	3	2	2	3	2	3	3	2	2	3	2
Average	2.75	2.5	2.75	2.5	2.5	2.5	2.25	2.75	2.5	2.25	2

CO-PSO Mapping Matrix for Course Code: BC- 403

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC-403.1	2	2	2	3	2
BC-403.2	2	3	3	3	3
BC-403.3	3	2	2	2	2
BC-403.4	2	2	3	3	2
Average	2.25	2.25	2.5	2.75	2.25

BC 404: Company Law-I

Type: Core Course
 Contact Hours: 40mins/lecture
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28 (35%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35

Instructions to Paper Setter for End Semester Exam:
 Examiner will be required to set NINE questions in all.
 Question No.1 comprising of five short type questions carrying four (4) marks each is compulsory. It covers the entire syllabus.
 Answer to each question should not be more than one page.
 Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The course is designed to cover the general methods of controlling the affairs of a company.

Course Outcomes: At the end of this course, the student will be able to:

BC-404.1 Understand the concept of company form of organization.

BC-404.2. Elaborate on various documents of company and their operational usefulness.

Comprehend rules for framing prospectus.

BC-404.4. Understand the deep importance of memorandum of association and article of association.

CO-PO Mapping Matrix for Course Code: BC- 404

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC-404.1	3	3	3	3	3	3	3	3	3	3	3
BC-404.2	3	3	2	2	3	3	3	3	3	3	3
BC-404.3	3	3	3	3	3	3	3	3	3	3	3
BC-404.4	2	3	3	3	3	3	3	3	3	3	3
Average	2.75	3	2.75	2.75	3	3	3	3	3	3	3

CO-PSO Mapping Matrix for Course Code: BC-404

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC-404.1	3	3	3	2	3
BC-404.2	3	3	3	2	3
BC-404.3	3	3	3	3	3
BC-404.4	3	3	2	3	3
Average	3	3	2.75	2.5	3

BC(VOC) 405 : GOODS AND SERVICES TAX III

Type: Core Course
 Contact Hours: 40 minutes/lecture
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28 (35%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35 (35%)

Instructions To Paper Setter For End Semester Exam:

Examiner will be required to set NINE questions in all.
 Question No.1 comprising of five short type questions carrying four (4) marks each is compulsory. It covers the entire syllabus.
 Answer to each question should not be more than one page.
 Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The main objective of this course is to afford the students with basic conceptual knowledge of various acts – HGST Act, IGST Act, UTGST Act covered under GST.

Course Outcomes: At the end of this course, the student will be able to:

- BC (VOC)-405.1. Comprehend the provisions and administration of GST in Haryana
- 405.2. State the procedure for registration under GST
- 405.3. Understand the various offences and respective penalties under GST
- BC (VOC)-405.4. Understand the various procedures related to refunds, demand and recovery, advance ruling

CO-PO Mapping Matrix for Course Code: BC (VOC)- 405

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC (VOC)-405.1	3	3	3	3	3	3	2	2	3	3	2
BC (VOC)-405.2	3	2	3	2	2	2	2	2	3	3	2
BC (VOC)-405.3	3	2	3	2	2	2	2	2	3	3	2
BC (VOC)-405.4	3	3	3	3	3	2	2	2	3	3	2
Average	3	2.5	3	2.5	2.5	2.25	2	2	3	3	2

CO-PSO Mapping Matrix for Course Code: BC (VOC)- 405

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC (VOC)- 405.1	3	3	3	3	3
BC (VOC)- 405.2	3	2	3	2	3
BC (VOC)- 405.3	3	2	3	3	3
BC (VOC)- 405.4	3	3	3	3	3
Average	3	2.5	3	2.75	3

BC(Voc)-406: CORPORATE TAXATION- I

Contact Hours:
40minutes/lecture
Examination Duration: 3 Hours
Mode: Lecture
External Maximum Marks: 80
External Pass Marks: 28
(i.e.,35%)
Internal Maximum Marks: 20
Total Max. Marks: 100
Total Pass Marks: 35 (i.e.,35%)

Instructions to Paper Setter for End Semester Exam:

Examiner will be required to set NINE questions in all. Question No.1 will consist of five short-answer type questions carrying four marks each is compulsory. It covers the entire syllabus. In addition to Question no. 1, the examiner is required to set EIGHT more questions. Student will be required to attempt Five questions in all. Question No.1 will be compulsory. In addition to compulsory question, student is required to attempt FOUR questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The aim of this course is to introduce the concept of tax evasion, tax avoidance, tax planning and tax management and assessment of companies.

Course Outcomes: At the end of this course, the student will be able to:

BC(Voc)-406.1- Know about the deductions available to companies.

BC(Voc)-406.2- compute the tax liability of companies.

BC(Voc)-406.3. Understand the MAT and DDT.

BC(VOC)406.4- Compute tax on shipping tonnage income of companies.

CO-PO Mapping Matrix for Course Code: BC(voc) 406

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC(Voc) 406.1	3	3	3	3	2	2	3	3	3	3	3
BC(Voc)406.2	3	3	3	2	2	3	3	3	2	3	3
BC(Voc)406.3	3	2	3	2	3	3	3	2	2	2	2
BC(Voc)406.4	2	2	3	2	3	3	3	2	2	3	2
Average	2.75	2.5	3	2.25	2.5	2.75	3	2.5	2.25	2.75	2.5

CO-PSO Mapping Matrix for Course Code: BC(Voc)-406

COs#	PO1	PO2	PO3	PO4	PO5
BC(Voc)-506.1	3	3	2	3	3
BC(Voc)-506.2	3	3	2	2	3
BC(Voc)-506.3	3	3	2	3	2
BC(Voc)-506.4	3	2	3	2	2
Average	3	2.75	2.25	2.5	2.5

BC-501: COST ACCOUNTING

Type: Core Course (CC)
Contact Hours: 03 hours/week.
Examination Duration: 3 Hours
+Mode: Lecture
External Maximum Marks: 80
External Pass Marks: 28
Internal Maximum Marks: 20
Total Max. Marks: 100
Total Pass Marks: 35

Instructions to Paper Setter For End Semester Exam: Paper setter will set nine questions in all. Question No. 1 comprising of five short types questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page. Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The aim of this course is to introduce the basics of Cost Accounting, understanding various elements, techniques methods of cost accounting.

Course Outcomes: At the end of this course, the student will be able to:

CO1. Understand basic concepts, Principles, Methods And Techniques of Cost Accounting

CO2: Explain, illustrate and draw reasoned conclusions using data, in order to solve complicated cost accounting problems.

CO3: Communicate effectively when dealing with Cost Accounting problems.

CO4: Understand and master in various cost areas which are important in controlling.

CO-PO Mapping Matrix for Course Code: BC-501

COs	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
CO 1	3	2	2	3	2	3	3	3	3	1	1
CO2	3	2	2	3	3	3	3	3	3	1	1
CO3	3	2	1	3	3	3	3	3	3	1	1
CO4	3	2	3	3	3	3	3	3	3	2	1
Average	3	2	2	3	2.75	3	3	3	3	1.25	1

CO-PSO Mapping Matrix for Course Code: BC-501

COs	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	2	3	3	3
CO2	3	2	3	3	3
CO3	3	2	3	3	3
CO4	3	2	3	3	3
Average	3	2	3	3	3

BC-502: Entrepreneurship Development

Type: Core Course (CC)
Contact Hours: 40 mins/lecture
Examination Duration: 3 Hours
Mode: Lecture
External Maximum Marks: 80
External Pass Marks: 28 (i.e., 35%)
Internal Maximum Marks: 20
Total Max. Marks: 100
Total Pass Marks: 35(i.e., 35%)

Instructions to Paper Setter for End Semester Exam: Examiner will be required to set nine questions in all. Question No.1 is compulsory and will consist of five short-answer type questions carrying four marks each. In addition to Question no. 1, the examiner is required to set eight more questions carrying equal marks. Student will be required to attempt five questions in all. In addition to the compulsory question, student is required to attempt four questions from the remaining eight questions.

Course Objectives: The aim of this course is to make students acquire necessary knowledge and skills required for organizing and carrying out entrepreneurial activities.

Course Outcomes: At the end of this course, the student will be able to:

BC- 502.1 Understand the concept of entrepreneurship, indentifying the new business opportunities and life cycle of a new business

BC- 502.2 Prepare feasibility reports; demand analysis; capital and project costing; sources of finance and tax planning

BC- 502.3 Learn the factors affecting success and failure of a business

BC- 502.4 Gain knowledge on Entrepreneurship Development Programmes; legal aspects and government policies related to entrepreneurship

CO-PO Mapping Matrix for Course Code: BC 502

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC 502.1	3	3	3	3	2	2	2	2	2	2	2
BC 502.2	2	3	2	3	2	2	3	3	3	3	3
BC 502.3	3	2	2	3	2	2	2	3	3	2	2
BC 502.4	3	2	2	2	3	3	3	2	3	2	2
Average	2.75	2.5	2.25	2.75	2.25	2.25	2.5	2.5	2.75	2.25	2.25

CO-PSO Mapping Matrix for Course Code: BC 502

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC 502.1	2	2	2	2	2
BC 502.2	3	2	2	2	3
BC 502.3	2	2	2	2	2
BC 502.4	3	3	3	2	3
Average	2.5	2.25	2.25	2	2.5

BC-503 Income Tax – 1

Type: Core Course (CC)
 Course Credits:
 Contact Hours: 45 mins/lecture
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28 (i.e., 35%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35 (i.e., 35%)

Instructions to Paper Setter for End Semester

Exam: Paper setter will set nine questions in all. Question No. 1 comprising of five short types questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page. Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each. .

Course Objectives: The aim of this course is to Provide students with an understanding of the Indian income tax system and to enable them to apply the provisions of Income Tax Act for computation of incomes under various heads.

Course Outcomes: At the end of this course, the student will:

BC-503.1- Acquire knowledge of fundamental concepts of Indian income tax law.

BC-503 .2- Be able to identify the technical terms related to direct taxation

BC-503 .3- develop expertise in identifying tax issues and applying the income tax law to arrive at reasoned solutions to problems.

BC-503 .4- Be able to compute income from salaries, house property, business/profession, capital gains and income from other sources.

BC-503 .5- Be able to apply the provisions of clubbing of income and set-off and carry forward of losses.

CO-PO Mapping Matrix for Course Code: BC 503

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC-503.1	3	3	2	3	2	3	3	3	2	2	3
BC-503.2	3	3	3	3	2	3	3	3	2	2	2
BC-503.3	2	2	3	2	2	3	2	3	3	2	3
BC-503.4	3	3	2	2	3	3	2	3	2	2	3
BC-503.5	3	2	2	3	2	3	3	3	2	2	3
Average	2.8	2.6	2.4	2.6	2.2	3	2.6	3	2.2	2	2.8

CO-PSO Mapping Matrix for Course Code: BC 504 II

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC-503.1	3	2	3	2	3
BC-503.2	3	2	3	2	3
BC-503.3	3	2	3	3	3
BC-503.4	3	2	3	3	2
BC-503.5	3	2	3	2	2
Average	3	2	3	2.4	2.6

BC- 504: Company Law II

Type: Core Course
 Contact Hours: 40mins/lecture.
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28 (35%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35

Instructions To Paper Setter For End Semester Exam: Examiner will be required to set NINE questions in all.

Question No.1 comprising of five short type questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page.

Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The course is designed to understand the formation, management and other activities of a company.

Course Outcomes: At the end of this course, the student will be able to:

BC 504 II. 1. Get comparative overview of legal structure of carrying on business.

BC 504 II. 2. Understand various kinds of meetings and its process while conducting meetings.

3. Understand powers and duties of directors.

BC 504 II. 4. Learn various provision related to the modes of winding up.

CO-PO Mapping Matrix for Course Code: BC 504 II

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC 504 II	3	2	3	3	3	3	3	3	3	3	3
BC 504 II	3	3	3	3	3	3	3	3	2	3	3
BC 504 II	3	3	3	3	3	3	2	3	3	3	3
BC 504 II	2	3	3	2	3	3	3	2	3	3	3
Average	2.75	2.75	3	2.75	3	3	2.75	2.75	2.75	3	3

CO-PSO Mapping Matrix for Course Code: BC 504 II

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC 504 II	3	3	3	3	3
BC 504 II	3	3	2	3	3
BC 504 II	3	2	3	3	3
BC 504 II	3	3	3	3	2
Average	3	2.75	2.75	3	2.75

BC(VOC)-505 : CUSTOMS PROCEDURE AND PRACTICE-I**Type: Core Course****Contact hour: 40mins/lecture****Examination Duration: 3 Hours****Mode: Lecture****External Maximum Marks: 80****External Pass Marks: 28(i.e.35%)****Internal Maximum Marks: 20****Total Max. Marks: 100****Total Pass Marks: 35 (i.e.35%)****Instructions To Paper Setter For End Semester**

Exam: Examiner will require to set NINE questions in all. Question No. 1 will consist of FIVE short answers type questions covering the entire syllabus of 4 marks each. In Addition to compulsory question, examiner is required to set EIGHT more Questions. Students will be required to attempt FIVE questions in all. Question No. 1 will be compulsory. In Addition to compulsory question, student will have to attempt FOUR more questions. All questions will carry equal marks.

Course Objective: The main aim of this course is to introduce the students about the basic terminology of custom and the fundamental of Custom Acts.

Course Outcomes: At the end of this course, the student will be able to:

CO.1: Explain the role of custom in international trade and its regulatory framework.

CO.2: Learn the different terms used in international trade.

CO.3: Understand the prohibition of exportation and importation.

CO.4: Analyze the various types of imports.

CO-PO Mapping Matrix for Course Code: BC(VOC)-505

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
CO.1	3	3	3	2	3	3	2	3	3	3	2
CO.2	3	2	3	3	2	3	3	2	3	3	3
CO.3	2	3	3	2	3	2	3	3	2	3	2
CO.4	3	3	3	3	3	3	2	3	2	3	2
AVERAGE	2.75	2.75	3	2.5	2.75	2.75	2.5	2.75	2.5	3	2.25

CO-PSO Mapping Matrix for Course Code: BC(VOC)-505

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
CO.1	3	3	3	2	3
CO.2	3	2	3	2	3
CO.3	3	3	1	3	2
CO.4	3	3	2	3	2
Average	3	2.75	2.25	2.5	2.5

BC(Voc)-506: CORPORATE TAXATION- I

Contact Hours: 40minutes/lecture
Examination Duration: 3 Hours
Mode: Lecture
External Maximum Marks: 80
External Pass Marks: 28 (i.e.,35%)
Internal Maximum Marks: 20
Total Max. Marks: 100
Total Pass Marks: 35 (i.e.,35%)

Instructions to Paper Setter for End Semester Exam: Examiner will be required to set NINE questions in all. Question No.1 will consist of five short-answer type questions carrying four marks each is compulsory. It covers the entire syllabus. In addition to Question no. 1, the examiner is required to set EIGHT more questions. Student will be required to attempt Five questions in all. Question No.1 will be compulsory. In addition to compulsory question, student is required to attempt FOUR questions from the remaining eight questions carrying 10 marks each.

Course Objectives: The aim of this course is to give an idea on various approaches of tax planning and ways to minimize the tax liability with in the legal framework.

Course Outcomes: At the end of this course, the student will be able to:

BC(Voc)-506.1-To understand the different approaches of tax planning

BC(Voc)-506.2- To understand relationship between different managerial decisions and tax planning.

06.3-To understand relationship between different financial decisions and tax planning.

BC(Voc)-506.4-To know about the tax issues related with amalgamation, merger and demerger.

CO-PO Mapping Matrix for Course Code: BC(voc) 506

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC(Voc) 506.1	3	3	3	3	2	2	3	3	3	3	3
BC(Voc)506.2	3	3	3	2	2	3	3	3	2	3	3
BC(Voc)506.3	3	2	3	2	3	3	3	2	2	2	2
BC(Voc)506.4	2	2	3	2	3	3	3	2	2	3	2
Average	2.75	2.5	3	2.25	2.5	2.75	3	2.5	2.25	2.75	2.5

CO-PSO Mapping Matrix for Course Code: BC(Voc)-506

COs#	PO1	PO2	PO3	PO4	PO5
BC(Voc)-506.1	3	3	2	3	3
BC(Voc)-506.2	3	3	2	2	3
BC(Voc)-506.3	3	3	2	3	2
BC(Voc)-506.4	3	2	3	2	2
Average	3	2.75	2.25	2.5	2.5

BC-601: MANAGEMENT ACCOUNTING

Type: Core Course (CC)
 Contact Hours: 03 hours/week.
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35

Instructions to Paper Setter For End Semester

Exam: Paper setter will set nine questions in all. Question No. 1 comprising of five short types questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page. Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.

Course Objectives: The aim of this course is to introduce the basics of Management Accounting, understanding various elements, techniques methods of Management Accounting.

Course Outcomes: At the end of this course, the student will be able to:

CO1 Understand basic concepts, Principles, Methods and Techniques of Management Accounting

CO2. Explain, illustrate, and draw reasoned conclusions using data, in order to solve complicated management accounting problems.

CO3: Communicate effectively when dealing with Management Accounting problems

CO4: Understand and master in various decision-making areas which are important in managing any business

CO-PO Mapping Matrix for Course Code: BC-601

COs	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
CO 1	3	2	2	3	2	3	3	3	3	1	1
CO2	3	2	2	3	3	3	3	3	3	1	1
CO3	3	2	1	3	3	3	3	3	3	1	1
CO4	3	2	3	3	3	3	3	3	3	2	1
Average	3	2	2	3	2.75	3	3	3	3	1.25	1

CO-PSO Mapping Matrix for Course Code: BC-601

COs	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	2	3	3	3
CO2	3	2	3	3	3
CO3	3	2	3	3	3
CO4	3	2	3	3	3
Average	3	2	3	3	3

BC-602: AUDITING

Type: Core Course (CC)
 Contact Hours: 40 mins/lecture
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 28 (i.e., 35%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 35(i.e., 35%)

Instructions to Paper Setter for End Semester Exam: Examiner will be required to set nine questions in all. Question No.1 is compulsory and will consist of five short-answer type questions carrying four marks each. In addition to Question no. 1, the examiner is required to set eight more questions carrying equal marks. Student will be required to attempt five questions in all. In addition to the compulsory question, student is required to attempt four questions from the remaining eight questions.

Course Objectives: The aim of this course is to make the students learn the concepts of auditing in order to reduce the possibility of frauds and errors in the financial statements of different organizations.

Course Outcomes: At the end of this course, the student will be able to:

BC 602.1 Understand the meaning of audit, types of audit, audit process and audit programme

BC 602.2 Know the meaning of Internal Control, Internal Check and Internal Audit

BC 602.3 Acquire knowledge on vouching of different transactions and verification of assets and liabilities

BC 602.4 Comprehend the knowledge about appointment, powers, duties and liabilities of auditor

BC 602.5 Acquire knowledge on Audit Reports, Investigation and Professional ethics of auditing

CO-PO Mapping Matrix for Course Code: BC 602

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC 602.1	3	2	3	2	2	3	3	2	3	2	2
BC 602.2	3	2	3	3	2	3	3	2	3	2	2
BC 602.3	3	3	2	2	3	3	3	2	3	2	2
BC 602.4	2	2	2	3	2	2	2	2	2	2	3
BC 602.5	3	3	3	2	3	2	2	2	3	2	3
Average	2.8	2.4	2.6	2.4	2.4	2.6	2.6	2	2.8	2	2.4

CO-PSO Mapping Matrix for Course Code: BC 602

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC 602.1	3	2	3	2	3
BC 602.2	3	3	3	3	2
BC 602.3	3	2	2	3	2
BC 602.4	3	3	3	2	2
BC 602.5	3	3	2	2	3
Average	3	2.6	2.6	2.4	2.4

BC-603: Income Tax II

Type: Core Course (CC)

Course Credits:

Contact Hours: 45 mins/lecture

Examination Duration: 3 Hours

Mode: Lecture

External Maximum Marks: 80

External Pass Marks: 28 (i.e., 35%)

Internal Maximum Marks: 20

Total Max. Marks: 100

Total Pass Marks: 35 (i.e., 35%)

Instructions to Paper Setter for End Semester Exam: Paper setter will set nine questions in all. Question No. 1 comprising of five short types questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page. Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each. .

Course Objectives: The aim of this course is to Provide students with an understanding of the Indian income tax system and to enable them to apply the provisions of Income Tax Act for computation of incomes under various heads.

Course Outcomes: At the end of this course, the student will be able :

BC-603.1- to understand the various benefits/ deductions under Chap VI-A of the Income tax act, 1961.

BC-603 .2- to compute the taxable income and tax liability of an individual , HUF , Partnership Firm and company considering income under all the heads of income and deduction under Chap VI- A of the Income tax Act, 1961.

BC-603 .3- to gain knowledge about Submission of Income Tax Return, Advance Tax, Tax deducted and collected at Source, Income Tax Authorities , Recovery and refund of tax, Appeals and different penalties and offences under the Income Tax Act, 1961.

BC-603 .4- to develop expertise in identifying tax issues and applying the income tax law to arrive at reasoned solutions to problems .

BC-603 .5- to do tax planning to reduce tax liability within the legal framework.

CO-PO Mapping Matrix for Course Code: BC 603

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC-603.1	3	2	3	3	2	3	3	3	2	2	3
BC-603.2	3	3	3	3	3	3	2	3	2	2	3
BC-603.3	3	3	3	3	3	3	3	3	3	2	3
BC-603.4	3	2	2	3	2	3	2	2	2	2	2
BC-603.5	3	2	3	3	2	2	3	3	3	3	3
Average	3.0	2.4	2.8	3.0	2.4	2.8	2.6	2.8	2.4	2.2	2.8

CO-PSO Mapping Matrix for Course Code: BC 603

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
BC-603.1	3	2	3	2	2
BC-603.2	3	2	3	3	2
BC-603.3	3	3	3	3	3
BC-603.4	3	3	3	3	3
BC-603.5	3	2	3	3	3
Average	3	2.4	3	2.8	2.6

BC(Voc)-604: SECURITY MARKET AND OPERATION

Type: Core Course (CC) Contact Hours: 03 hours/week. Examination Duration: 3 Hours Mode: Lecture External Maximum Marks: 80 External Pass Marks: 28 (i.e. 35%) Internal Maximum Marks: 20 Total Max. Marks: 100 Total Pass Marks: 35 (i.e. 35%)	Instructions To Paper Setter For End Semester Exam: Paper setter will set nine questions in all. Question No. 1 comprising of five short types questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page. Candidate is required to attempt four questions from the remaining eight questions carrying 15 marks each.
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Course Objectives: The aim of this course is to introduce the basics of security markets, its operations and regulatory framework in India.

Course Outcomes: At the end of this course, the student will be able to:

CO1: learn the basic terminology of security markets, primary and secondary and regulatory framework.

CO2: learn trading mechanisms of stock exchanges, both BSE and NSE.

CO3: understand the concept of depository and SEBI guidelines relating to NSDL.

CO4: understand the concept, types and methods of derivatives and learn the sources of raising funds from international markets.

CO-PO Mapping Matrix for Course Code: BC-604

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
CO 1	3	2	2	3	2	3	3	3	3	2	3
CO2	3	2	2	3	3	3	3	3	3	2	3
CO3	3	2	1	3	3	3	3	3	3	2	3
CO4	3	2	3	3	3	3	3	3	3	3	3
Average	3	2	2	3	2.75	3	3	3	3	2.25	3

CO-PSO Mapping Matrix for Course Code: BC-604

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	2	3	3	3
CO2	3	2	3	3	3
CO3	3	2	3	3	3
CO4	3	2	3	3	3
Average	3	2	3	3	3

BC(VOC)-605 : CUSTOMS PROCEDURE AND PRACTICE-II

Type: Core Course
Contact hour: 40mins/lecture
Examination Duration: 3 Hours
Mode: Lecture
External Maximum Marks: 80
External Pass Marks: 28(i.e.35%)
Internal Maximum Marks: 20
Total Max. Marks: 100
Total Pass Marks: 35 (i.e.35%)

Instructions To Paper Setter For End Semester Exam: Examiner will require to set NINE questions in all. Question No. 1 will consist of FIVE short answers type questions covering the entire syllabus of 4 marks each. In Addition to compulsory question, examiner is required to set EIGHT more Questions. Students will be required to attempt FIVE questions in all. Question No. 1 will be compulsory. In Addition to compulsory question, student will have to attempt FOUR more questions. All questions will carry equal marks.

Course Objective: The main aim of this course is to introduce the students about Custom Clearance procedure and filing of relevant documents.

Course Outcomes: At the end of this course, the student will be able to:

- CO.1: Learn the various types of Imports.
- CO.2: Understand the Custom Clearance Procedure.
- CO.3: Analyze the various types of Exports.
- CO.4: Know the filing of relevant documents.

CO-PO Mapping Matrix for Course Code: BC(VOC)-605

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
CO.1	3	3	2	3	3	3	3	3	2	3	2
CO.2	2	3	3	2	3	2	3	3	3	2	3
CO.3	3	2	2	3	2	3	3	2	2	3	2
CO.4	2	3	2	3	2	3	3	2	3	3	2
AVERAGE	2.5	2.75	2.25	2.75	2.5	2.75	3	2.5	2.5	2.75	2.25

CO-PSO Mapping Matrix for Course Code: BC(VOC)-605

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
CO.1	3	3	2	3	3
CO.2	3	2	3	3	2
CO.3	3	2	3	3	3
CO.4	2	3	3	3	2
Average	2.75	2.5	2.75	3	2.5

BC(Voc)-606: CORPORATE TAXATION- II

Contact Hours: 40minutes/lecture
Examination Duration: 3 Hours
Mode: Lecture
External Maximum Marks: 80
External Pass Marks: 28 (i.e., 35%)
Internal Maximum Marks: 20
Total Max. Marks: 100
Total Pass Marks: 35 (i.e., 35%)

Instructions to Paper Setter for End Semester Exam: Examiner will be required to set NINE questions in all. Question No.1 will consist of five short-answer type questions carrying four marks each is compulsory. It covers the entire syllabus. In addition to Question no. 1, the examiner is required to set EIGHT more questions. Student will be required to attempt Five questions in all. Question No.1 will be compulsory. In addition to compulsory question, student is required to attempt FOUR questions from the remaining eight questions carrying 10 marks each.

Course Objectives: The aim of this course is to introduce the concept of tax payment, filling of return by companies and tax planning in respect of foreign income.

Course Outcomes: At the end of this course, the student will be able to:

BC(Voc)-606.1-To understand the advanced payment of tax.

BC(Voc)-606.2-To know about tax deduction at source and tax collected at source.

BC(Voc)-606.3-To know about tax planning in respect of foreign income.

BC(Voc)-606.4-To know about filling of tax returns by company.

CO-PO Mapping Matrix for Course Code: BC(voc) 606

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
BC(Voc)606.1	3	3	3	3	2	2	3	3	3	3	3
BC(Voc)606.2	3	3	3	2	2	3	3	3	2	3	3
BC(Voc) 606.3	3	2	3	2	3	3	3	2	2	2	2
BC(Voc)606.4	2	2	3	2	3	3	3	2	2	3	2
Average	2.75	2.5	3	2.25	2.5	2.75	3	2.5	2.25	2.75	2.5

CO-PSO Mapping Matrix for Course Code: BC(Voc)-606

COs#	PO1	PO2	PO3	PO4	PO5
BC(Voc)-606.1	3	3	2	3	3
BC(Voc)-606.2	3	3	2	2	3
BC(Voc)-606.3	3	3	2	3	2
BC(Voc)-606.4	3	2	3	2	2
Average	3	2.75	2.25	2.5	2.5

Principal
Dyal Singh College
KARNAL

Department of Commerce

Course Specific Outcomes
&
Programme Specific Outcomes

For M.Com. Course

**DYAL SINGH COLLEGE KARNAL
(KURUKSHETRA UNIVERSITY, KURUKSHETRA)**

NAME OF THE PROGRAMME : MASTER OF COMMERCE (M.Com)
DURATION : TWO YEARS

PROGRAMME OUTCOMES (POs)		
PO1	Knowledge	Capable of demonstrating comprehensive disciplinary knowledge gained during course of study.
PO2	Communication	Ability to communicate effectively in general as well as in business community and with society at large.
PO3	Problem Solving	Capability of applying knowledge to solve business, economic and other problems.
PO4	Research Orientation	Ability of critical thinking, analytical reasoning and research-based knowledge including design of research experiments, analysis and interpretation of data to provide conclusions.
PO5	Modern Tool Usage	Ability to use and learn techniques, skills and modern tools for application & decision making.
PO6	Life-Long Learning	Aptitude to apply knowledge and skills that are necessary for participating in learning activities throughout the life.
PO7	Entrepreneurship	Students can independently start up their own business with requisite knowledge of legal, financial, technical and marketing aspects of entrepreneurship.
PO8	Project Management	Ability to demonstrate knowledge and understanding of the business and economic principles and apply these to manage projects.
PO9	Individual and Team Work	Capable to learn and work effectively as an individual, and as a member or leader in diverse situations.
PO10	Environment and Sustainability	Ability to design and develop modern systems which are environmentally sensitive and to understand the importance of sustainable development.
PO11	Ethics	Apply ethical principles and professional responsibilities in business and economic practices.

PROGRAMME SPECIFIC OUTCOMES (PSOs)	
The objective of the curriculum designed for M.Com course is to nurture the technical aptitude of students for professional competency in business and industry.	
PSO1	To understand the basic concepts of business and its role in society. It aims to bring students abreast with the corporate culture and prepare them for their professional life.
PSO2	To understand financial and marketing, both local and international issues and responsibilities of a business organisation.
PSO3	To develop human resource qualities by gaining abreast knowledge on human resource management.
PSO4	To enhance the computer literacy and its applicability in business through latest e-commerce principles
PSO5	Knowledge gained during this course will equip students with skills to compete globally.

MC -101: ORGANISATIONAL BEHAVIOUR

Type: Core Course (CC)
 Contact Hours: 40 minutes/day
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 32 (i.e., 40%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 40(i.e., 40%)

Instructions to Paper Setter for End Semester Exam: Examiner will be required to set Eight questions in all. Question No.1 will consist of six short-answer type questions carrying four marks each is compulsory. It covers the entire syllabus. In addition to Question no. 1, the examiner is required to set seven more questions. Student will be required to attempt Four questions in all. Question No.1 will be compulsory. In addition to compulsory question, student is required to attempt FOUR questions from the remaining eight questions carrying 14 marks each.

Course Objectives: The main focus of the course is to understand the human behaviour in Organization. And understanding the personality, perception and learning of human being and also to know about the behaviour of human being in groups.

Course Outcomes: At the end of this course, the student will be able to:

MC-101.1 Know about the conceptual structure and organisational behaviour development.

MC-101.2 Understand the determinants and theories of Personality.

MC-101.3 Practically apply the concept of perception and learning to manage people at work place

MC-101.4 Practically apply the concept of group dynamics and transactional analysis to deal people at work place.

CO-PO Mapping Matrix for Course Code: MC 101

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
MC 101.1	3	2	2	3	2	2	3	3	3	3	3
MC 101.2	2	3	3	3	3	3	3	3	3	3	2
MC 101.3	2	3	3	3	2	2	3	3	3	2	2
MC 101.4	3	3	3	3	3	3	3	2	2	2	2
Average	2.5	2.75	2.75	3	2.5	2.5	3	2.75	2.75	2.5	2.25

CO-PSO Mapping Matrix for Course Code: MC-101

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
MC 101.1	3	3	2	3	3
MC 101.2	3	3	3	2	3
MC 101.3	2	3	3	3	3
MC 101.4	3	3	3	2	3
Average	2.75	3	2.75	2.5	3

MC- 102: BUSINESS ENVIRONMENT

Contact Hours: 40 minutes/lecture
Examination Duration: 3 Hours
Mode: Lecture
External Maximum Marks: 80
External Pass Marks: 32(i.e., 40%)
Internal Maximum Marks: 20
Total Max. Marks: 100
Total Pass Marks: 40(i.e., 40%)

Instructions to Paper Setter for End Semester Exam: Examiner will be required to set eight questions in all. Question No.1 will consist of six short-answer type questions carrying four marks each is compulsory. It covers the entire syllabus. In addition to Question no. 1, the examiner is required to set seven more questions. Student will be required to attempt five questions in all. Question No.1 will be compulsory. In addition to compulsory question, student is required to attempt FOUR questions from the remaining seven questions carrying 14 marks each.

Course Objectives: The aim of this course is to highlight the different environmental factors, economic policies and to introduce the provisions of different legal acts.

Course Outcomes: At the end of this course, the student will be able:

MC 102.1- TO understand the relationship between environment and business.

MC 102.2- To know about the different economic policies and five-year plans.

MC 102.3- Know about the economic reforms laid by the government.

MC 102.4- To understand the provisions of various legislations.

CO-PO Mapping Matrix for Course Code: MC 102

COs#	PO 1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
MC 102.1	3	3	3	3	2	2	3	3	3	3	3
MC 102.2	3	3	3	2	2	3	3	3	2	3	3
MC 102.3	3	2	3	2	3	3	3	2	2	2	2
MC 102.4	2	2	3	2	3	3	3	2	2	3	2
Average	2.75	2.5	3	2.25	2.5	2.75	3	2.5	2.25	2.75	2.5

CO-PO Mapping Matrix for Course Code: MC 102

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7
MC 102.1	3	3	3	3	2	2	3
MC 102.2	3	3	3	2	2	3	3
MC 102.3	3	2	3	2	3	3	3
MC 102.4	2	2	3	2	3	3	3
Average	2.75	2.5	3	2.25	2.5	2.75	3

MC-103: MANAGERIAL ECONOMICS

Type: Core Course (CC) Contact Hours: 40 min. /lecture Examination Duration: 3 Hours Mode: Lecture External Marks: 80 External Pass Marks: 32(40%) Internal Maximum Marks: 20 Total Marks: 100 Total Pass Marks: 40	Instruction to paper Setter for End Semester Exam: Paper setter will set eight questions in all. Question No.1 comprising of six short types questions carrying four marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than half Page. Candidate is required to attempt four questions from the remaining seven questions carrying 14 marks each.
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Course Objective: The aim of this course is to develop the ability to apply the concepts, tools and techniques of economics in analyzing and interpreting business decisions.

Course Outcomes: On completion of this course, the students will be able to:

MC-103.1: Understand the concept of cost, nature of production and its relationship with business operation.

MC -103.2: Estimate trends and demands through various forecasting techniques.

MC -103.3: To understand the types of market conditions and taking decisions accordingly.

MC -103.4: To study the different business phases such as boom, depression, inflation etc. for effective decision making.

CO-PO Mapping matrix for course code: MC-103

Cos	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
MC 103.1	3	3	2	3	2	3	2	3	3	3	3
MC -103.2	3	2	3	3	2	3	3	2	3	2	2
MC -103.3	2	3	2	3	3	2	2	2	3	2	2
MC -103.4	3	3	3	2	3	3	3	2	2	3	2
Average	2.75	2.75	2.50	2.75	2.50	2.75	2.50	2.25	2.75	2.50	2.25

CO-PSO Mapping matrix for course code: MC-103

Cos	PSO1	PSO2	PSO3	PSO4	PSO5
MC-103.1	3	2	2	2	3
MC-103.2	3	2	2	3	3
MC-103.3	3	3	2	2	3
MC-103.4	3	2	3	2	3
Average	3	2.25	2.25	2.25	3

MC - 104: Company Law

Type: Core Course (CC)
 Course Credits:
 Contact Hours: 40mins/ lecture
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 32 (i.e., 40%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 40 (i.e., 40%)

Instructions to Paper Setter for End Semester

Exam: Examiner will be required to set Eight questions in all. Question No.1 will consist of six short-answer type questions carrying four marks each is compulsory. It covers the entire syllabus. In addition to Question no. 1, the examiner is required to set seven more questions. Student will be required to attempt Five questions in all. Question No.1 will be compulsory. In addition to compulsory question, student is required to attempt FOUR questions from the remaining seven questions carrying 14 marks each

Course Objectives: The aim of this course is to provide the knowledge of company, types and its formation. It also describe the memorandum of association and Articles of association. It also describe the prospectus, provisions regarding issue and allotment of shares and also describe directors, meetings and valid requisites and winding up of companies

Course Outcomes: At the end of this course, the student will be able to:

MC 104.1- Know the concept of company and its types

MC 104.2- know the historical development of company law in India

MC 104.3- understand the significance of Memorandum of Association and Articles of Association in a company

MC 104.4- study the various provisions of Companies Act,2013

CO-PO Mapping Matrix for Course Code: MC 104

COs#	PO 1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
MC 104.1	3	2	2	2	3	3	3	2	3	2	3
MC 104.2	3	2	2	2	3	2	3	2	3	2	2
MC 104.3	2	3	2	2	3	3	3	3	3	2	3
MC 104.4	3	3	3	3	3	3	3	3	2	2	3
Average	2.75	2.5	2.25	2.25	3	2.75	3	2.5	2.75	2	2.75

CO-PSO Mapping Matrix for Course Code: MC 104

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
MC 104.1	3	3	2	2	3
MC 104.2	2	3	2	2	3
MC 104.3	3	2	3	2	3
MC 104.4	2	2	3	2	3
Average	2.5	2.5	2.5	2	3

MC - 105: Accounting for Managerial Decisions

Type: Contact Hours: 45 minutes/day. Examination Duration: 3 Hours Mode: Lecture External Maximum Marks: 80 External Pass Marks: 32 (i.e., 40%) Internal Maximum Marks: 20 Total Max. Marks: 100 Total Pass Marks: 40 (i.e., 40%)	Instructions To Paper Setter For End Semester Exam: Examiner will be required to set EIGHT questions in all. Question No.1 consisting of six short type questions carrying four (4) marks each is compulsory. Candidate is required to attempt four questions from the remaining seven questions carrying 15 marks each.
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Course Objectives: **Course Objectives:** The aim of this course is to highlight the use of financial and non financial information to facilitate and align decisions made by owners, managers and employees.

Course Outcomes: At the end of this course, the student will be able:

MC 105.1- To define the concept and explain the scope of management accounting, understand role of management and design MIS for business organization

MC 105.2- To define responsibility accounting, list types of responsibility centres and understand performance measures

MC 105.3- To prepare budgetary statements, learn application of Standard Costing and Marginal Costing

MC 105.4- To apply Accounting System in existing practical and challenging environment.

CO-PO Mapping Matrix for Course Code: MC 105

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
MC 105.1	2	2	3	2	3	2	2	3	3	2	3
MC 105.2	3	3	2	3	3	3	2	3	3	2	2
MC 105.3	2	2	2	2	2	3	3	3	3	2	2
MC 105.4	3	2	3	3	2	3	3	2	2	3	2
Average	2.5	2.25	2.5	2.5	2.5	2.75	2.5	2.75	2.75	2.25	2.25

CO-PSO Mapping Matrix for Course Code: MC 105

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
MC 105.1	3	3	2	3	2
MC 105.2	2	3	3	3	2
MC 105.3	3	3	2	2	2
MC 105.4	2	2	3	3	2
Average	2.5	2.75	2.5	2.75	2

MC- 106: MARKETING MANAGEMENT

Type: Core Course (CC)
Contact Hours: 40 mins/lecture.
Examination Duration: 3 Hours
Mode: Lecture
External Maximum Marks: 80
External Pass Marks: 32 (i.e. 40%)
Internal Maximum Marks: 20
Total Max. Marks: 100
Total Pass Marks: 40 (i.e. 40%)

Instructions To Paper Setter For End Semester

Exam: Examiner will be required to set EIGHT questions in all. Question No.1 will consist of SIX short-answer type questions carrying four (4) marks each is compulsory. It covers the entire syllabus. In addition to Question no. 1, the examiner is required to set SEVEN more questions. Student will be required to attempt FIVE questions in all. Question No.1 will be compulsory. In addition to compulsory question, student is required to attempt FOUR questions from the remaining seven questions carrying 14 marks each.

Course Objectives: The aim of this course is to provide the students with the core concepts and principles of marketing and to develop their analytical skills to be able to accomplish marketing operations of a business organization.

Course Outcomes: At the end of this course, the student will be able to:

MC-106.1. develop a conceptual knowledge of marketing concepts in the area of marketing management.

MC-106.2. demonstrate an understanding of marketing environment and its impact on the performance of organizations.

MC-106.3. develop an insight to the marketing mix and its application.

MC-106.4. understand various marketing channels and logistics.

CO-PO Mapping Matrix for Course Code: MC- 106

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
MC-106.1	3	2	2	3	3	3	2	3	3	3	3
MC-106.2	3	3	3	3	2	3	3	2	3	3	3
MC-106.3	2	2	3	3	3	3	3	3	2	3	3
MC-106.4	2	3	2	2	3	3	2	3	2	3	3
Average	2.5	2.5	2.5	2.75	2.75	3	2.5	2.75	2.5	3	3

CO-PSO Mapping Matrix for Course Code: MC- 106

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
MC-106.1	3	2	2	2	3
MC-106.2	2	3	3	2	3
MC-106.3	3	3	2	3	3
MC-106.4	3	2	3	2	3
Average	2.75	2.5	2.5	2.25	3

MC- 201: HUMAN RESOURCE MANAGEMENT

Type: Core Course (CC) Contact Hours: 40 minutes/day Examination Duration: 3 Hours Mode: Lecture External Maximum Marks: 80 External Pass Marks: 32 (i.e., 40%) Internal Maximum Marks: 20 Total Max. Marks: 100 Total Pass Marks: 40(i.e., 40%)	Instructions to Paper Setter for End Semester Exam: Examiner will be required to set Eight questions in all. Question No.1 will consist of six short-answer type questions carrying four marks each is compulsory. It covers the entire syllabus. In addition to Question no. 1, the examiner is required to set seven more questions. Student will be required to attempt Four questions in all. Question No.1 will be compulsory. In addition to compulsory question, student is required to attempt FOUR questions from the remaining eight questions carrying 14 marks each.
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Course Objectives: The main aim to study the course is to understand the human resource planning techniques, global human resource management, job analysis, recruitment, selection Induction and placement. And also to know about the job satisfaction and stress management.

Course Outcomes: At the end of this course, the student will be able to:

MC-201.1 Understanding the functioning of HRM in a dynamic business environment.

MC-201.2 Perceive the correlation between the pivotal functions Covering procurement of human resources namely human resource planning, human resource policy, job analysis, recruitment, selection, induction and placement.

MC-201.3 understand the aspects related to maintenance, developments and control of human resources in organization

MC-201.4 Learn to tackle prevailing matters related to quality of work life, job satisfaction and stress.

CO-PO Mapping Matrix for Course Code: MC 201

COs#	PO 1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
MC 201.1	2	2	3	3	3	3	3	2	3	3	3
MC 201.2	3	3	2	3	3	2	2	3	2	3	3
MC 201.3	3	3	3	3	2	3	2	2	3	2	3
MC 201.4	2	3	3	3	2	3	3	3	3	3	3
Average	2.5	2.75	2.75	3	2.5	2.75	2.5	2.5	2.75	2.75	3

CO-PSO Mapping Matrix for Course Code: MC-201

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
MC 201.1	3	3	3	3	3
MC 201.1	2	3	3	3	3
MC 201.1	3	2	3	2	3
MC 201.1	3	2	3	2	3
Average	2.75	2.5	3	2.5	3

MC 202- INTERNATIONAL BUSINESS ENVIRONMENT

Contact Hours: 40 minutes/lecture
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 32 (i.e., 40%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 40(i.e., 40%)

Instructions to Paper Setter for End Semester

Exam: Examiner will be required to set eight questions in all. Question No.1 will consist of six short-answer type questions carrying four marks each is compulsory. It covers the entire syllabus. In addition to Question no. 1, the examiner is required to set seven more questions. Student will be required to attempt five questions in all. Question No.1 will be compulsory. In addition to compulsory question, student is required to attempt FOUR questions from the remaining seven questions carrying 14 marks each.

Course Objectives: The aim of this course is to introduce the framework for analyzing international business environment

Course Outcomes: At the end of this course, the student will be able to:

MC 202.1- To understand the different international business environmental factors.

MC 202.2- To understand the different international economic institutions.

MC 202.3- To know about the foreign exchange market in India.

MC 202.4- To know about regional economic co-operation.

CO-PO Mapping Matrix for Course Code: MC202

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
MC 202.1	3	3	3	2	3	3	3	2	3	2	3
MC 202.2	3	2	2	2	2	3	2	3	3	2	3
MC 202.3	3	3	2	3	2	2	2	3	3	2	2
MC 202.4	3	3	2	3	3	2	2	2	2	2	2
Average	3	2.75	2.25	2.5	2.5	2.5	2.25	2.5	2.75	2	2.5

CO-PO Mapping Matrix for Course Code: MC202

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7
MC 202.1	3	3	3	3	3	3	3
MC 202.2	3	3	3	2	3	2	3
MC 202.3	3	2	2	2	2	3	3
MC 202.4	3	2	2	2	3	3	2
Average	3	2.5	2.5	2.25	2.75	2.75	2.75

MC- 203: STRATEGIC MARKETING

Type: Core Course (CC)

Contact Hours: 40 mins/lecture.

Examination Duration: 3 Hours

Mode: Lecture

External Maximum Marks: 80

External Pass Marks: 32 (i.e. 40%)

Internal Maximum Marks: 20

Total Max. Marks: 100

Total Pass Marks: 40 (i.e. 40%)

Instructions To Paper Setter For End Semester

Exam: Examiner will be required to set EIGHT questions in all. Question No.1 will consist of SIX short-answer type questions carrying four (4) marks each is compulsory. It covers the entire syllabus. In addition to Question no. 1, the examiner is required to set SEVEN more questions. Student will be required to attempt FIVE questions in all. Question No.1 will be compulsory. In addition to compulsory question, student is required to attempt FOUR questions from the remaining seven questions carrying 14 marks each.

Course Objectives: The aim of this course is to provide the students' knowledge regarding the development and implementation of marketing strategy by underlining a framework from which to identify and evaluate strategic options and programs.

Course Outcomes: At the end of this course, the student will be able to:

MC-203.1. understand the meaning and importance of strategic marketing and planning.

MC-203.2. understand and analyze the marketing environment for strategic decision making.

MC-203.3. gain insights into different types of marketing strategies for different markets.

MC-203.4. analyze the relationship between business strategies and marketing mix.

CO-PO Mapping Matrix for Course Code: MC- 203

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
MC-203.1	3	3	3	3	3	3	3	3	3	3	3
MC-203.2	2	3	2	3	2	3	2	3	3	3	3
MC-203.3	3	2	3	3	3	3	2	3	2	3	3
MC-203.4	2	2	3	2	3	3	3	2	3	3	3
Average	2.5	2.5	2.75	2.75	2.75	3	2.5	2.75	2.75	3	3

CO-PSO Mapping Matrix for Course Code: MC- 203

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
MC-203.1	3	3	3	2	3
MC-203.2	3	3	2	2	3
MC-203.3	2	2	2	2	3
MC-203.4	2	3	2	2	3
Average	2.5	2.75	2.25	2	3

MC - 204: FINANCIAL MANAGEMENT AND POLICY

Type: Contact Hours: 45 minutes/day. Examination Duration: 3 Hours Mode: Lecture External Maximum Marks: 80 External Pass Marks: 32 (i.e., 40%) Internal Maximum Marks: 20 Total Max. Marks: 100 Total Pass Marks: 40 (i.e., 40%)	Instructions To Paper Setter For End Semester Exam: Examiner will be required to set EIGHT questions in all. Question No.1 comprising of six short type questions carrying four (4) marks each is compulsory. Candidate is required to attempt four questions from the remaining seven questions carrying 15 marks each.
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Course Objectives The aim of this course is to highlight actual knowledge of financial management which can be applied practically to make financial decisions and resolve financial problems in an effective and efficient manner.

Course Outcomes: At the end of this course, the student will be able:

MC 204.1- To understand the concept of Financial Management and list its scope and recent developments.

MC 204.2- To understand the concepts of financial forecasting and learn development of financial plans.

MC 204.3- To list factors affecting working capital requirements of business and ascertain cost of capital

MC 204.4- To evaluate factors influencing capital structure decisions and risk analysis.

CO-PO Mapping Matrix for Course Code: MC- 204

COs#	PO 1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
MC-204.1	2	2	3	2	3	2	2	3	3	2	2
MC-204.2	3	3	2	3	3	3	3	3	3	2	2
MC-204.3	2	3	2	2	2	2	3	3	3	2	3
MC-204.4	3	2	2	3	2	3	3	2	2	3	2
Average	2.5	2.5	2.25	2.5	2.5	2.5	2.75	2.75	2.75	2.25	2.25

CO-PSO Mapping Matrix for Course Code: MC- 204

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
MC-204.1	3	3	2	3	2
MC-204.2	2	3	3	2	2
MC-204.3	3	3	2	2	2
MC-204.4	2	2	3	3	2
Average	2.5	2.75	2.5	2.5	2

MC - 205: Corporate Accounting

Type: Contact Hours: 45 minutes/day. Examination Duration: 3 Hours Mode: Lecture External Maximum Marks: 80 External Pass Marks: 32 (i.e., 40%) Internal Maximum Marks: 20 Total Max. Marks: 100 Total Pass Marks: 40 (i.e., 40%)	Instructions To Paper Setter For End Semester Exam: Examiner will be required to set EIGHT questions in all. Question No.1 comprising of six short type questions carrying four (4) marks each is compulsory. Candidate is required to attempt four questions from the remaining seven questions carrying 15 marks each.
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Course Objectives The aim of this course is to impart knowledge about valuation of shares, holding company accounts, amalgamation, absorption and reconstruction of company.

Course Outcomes: At the end of this course, the student will be able:

MC 205.1- To develop an understanding of accounting for share capital (includes the issue, forfeiture and reissue of shares), accounting of preference shares and debentures and be able to perform journal entries of various accounts.

MC 205.2- To explain the basic concept of accounting and will be able to prepare the financial statements of company as per Schedule III of the Companies Act, 2017.

MC 205.3- To prepare and present the accounts for restructuring, human resource and lease accounting.

MC 205.4- list specific requirements of financial statements and harmonisation of corporate reports.

CO-PO Mapping Matrix for Course Code: MC- 205

COs#	PO 1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
MC-205.1	2	2	3	2	3	2	2	3	3	2	2
MC-205.2	3	3	2	3	3	3	3	3	3	2	2
MC-205.3	2	3	2	2	2	2	3	3	3	2	3
MC-205.4	3	2	2	3	2	3	3	2	2	3	2
Average	2.5	2.5	2.25	2.5	2.5	2.5	2.75	2.75	2.75	2.25	2.25

CO-PSO Mapping Matrix for Course Code: MC- 205

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
MC-205.1	3	3	2	3	2
MC-205.2	2	3	3	2	2
MC-205.3	3	3	2	2	2
MC-205.4	2	2	3	3	2
Average	2.5	2.75	2.5	2.5	2

MC - 206: Business statistics

Type: Core Course (CC)

Course Credits:

Contact Hours: 40 mins/lecture

Examination Duration: 3 Hours

Mode: Lecture

External Maximum Marks: 80

External Pass Marks: 32 (i.e., 40%)

Internal Maximum Marks: 20

Total Max. Marks: 100

Total Pass Marks: 40 (i.e., 40%)

Instructions to Paper Setter for End Semester

Exam: Examiner will be required to set Eight questions in all. Question No.1 will consist of six short-answer type questions carrying four marks each is compulsory. It covers the entire syllabus. In addition to Question no. 1, the examiner is required to set seven more questions. Student will be required to attempt Five questions in all. Question No.1 will be compulsory. In addition to compulsory question, student is required to attempt FOUR questions from the remaining seven questions carrying 14 marks each.

Course Objectives: The aim of this course is to make students aware about various statistical techniques like mean, variance and standard deviation. To fit simple and multiple correlation and regression and to calculate probability theory and its distribution

Course Outcomes: At the end of this course, the student will be able to:

MC 206.1- Apply knowledge to solve simple problem using statistical technique

MC 206.2- calculate basic statistical parameters like mean, median, mode and correlation

MC 206.3- choose a statistical method for solving various business problems

MC 206.4- understand probability theory and probability distributions in relation to statistical analysis.

CO-PO Mapping Matrix for Course Code: MC 206

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
MC 206.1	3	3	3	3	3	3	2	2	3	3	3
MC 206.2	3	2	3	2	3	3	2	3	3	3	2
MC 206.3	3	3	3	3	3	3	2	2	3	3	2
MC 206.4	3	3	3	2	2	3	2	3	3	3	3
Average	3	2.75	3	2.5	2.75	3	2	2.5	3	3	2.5

CO-PSO Mapping Matrix for Course Code: : MC 206

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
MC 206.1	3	3	2	3	3
MC 206.2	2	3	2	3	3
MC 206.3	2	3	3	3	3
MC 206.4	3	2	3	3	3
Average	2.5	2.75	2.5	3	3

MC - 207: VIVA-VOCE CUM CASE STUDY

Type: Contact Hours: Examination Duration: Mode: External Maximum Marks: 50 External Pass Marks: Internal Maximum Marks: Total Max. Marks: Total Pass Marks:	Instructions To Paper Setter For End Semester Exam: In second semester, in addition to six papers, MC-207 viva voce cum study is a compulsory paper
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Course Objectives: The aim of this course is to assess the overall knowledge of the student in the field of commerce acquired over an year of study in the postgraduate programme

Course Outcomes: At the end of this course, the student will be able to:
 MC-207.1. demonstrate their ability to reflect, synthesize and think critically.
 MC-207.2. think on their feet and express themselves meaningfully.
 MC-207.3. engage in the dialectic communication with the examiner which ultimately provides the invaluable experience for the career interviews.
 MC-207.4. develop the analytical skills which equips him in taking the operational decisions for the organization.

CO-PO Mapping Matrix for Course Code: MC – 207

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
MC-207.1	3	2	2	3	2	2	2	3	2	3	MC-207.1
MC-207.2	3	2	3	3	2	3	3	3	2	3	MC-207.2
MC-207.3	2	2	3	2	3	3	3	3	3	2	MC-207.3
MC-207.4	2	3	3	2	3	2	3	2	3	2	MC-207.4
Average	2.5	2.25	2.75	2.5	2.5	2.5	2.75	2.75	2.5	2.5	Average

CO-PSO Mapping Matrix for Course Code: MC-207

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
MC-207.1	3	3	3	3	3
MC-207.2	3	3	2	3	2
MC-207.3	3	2	2	2	3
MC-207.4	3	2	2	2	2
Average	3	2.5	2.25	2.5	2.5

MC 301: Computer Applications in Business

Course Objectives: The aim of this course is on business productivity software applications and professional behavior in computing, including word processing (as needed), spreadsheets, databases, presentation graphics, and business-oriented utilization of the Internet.

Course Outcomes: At the end of this course, the student will be able to:

MC 301.1 understand the structure and organization of the computers

MC 301.2. recognize and use the hardware and software of the computers

MC 301.3. understand the concept of computer networking, topologies and basics of information technology.

MC 301.4. understand the use of computers in business operations

CO-PO Mapping Matrix for Course Code: MC 301

COs#	PO 1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
MC 301.1	3	3	2	3	3	2	2	2	2	3	2
MC 301.2	3	2	3	3	2	3	2	2	2	2	2
MC 301.3	2	3	3	3	2	2	2	2	1	1	1
MC 301.4	3	2	2	2	3	3	3	3	3	2	2
Average	2.75	2.5	2.5	2.75	2.5	2.5	2.25	2.25	2	2	1.75

CO-PSO Mapping Matrix for Course Code: MC 301

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
MC 301.1	3	3	2	3	3
MC 301.2	3	2	3	3	3
MC 301.3	2	3	3	3	2
MC 301.4	3	2	2	2	3
Average	2.75	2.5	2.5	2.75	2.75

MC – 302: ADVANCED FINANCIAL MANAGEMENT

Contact Hours: 40 minutes/lecture
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 32 (i.e., 40%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 40(i.e., 40%)

Instructions to Paper Setter for End Semester

Exam: Examiner will be required to set eight questions in all. Question No.1 will consist of six short-answer type questions carrying four marks each is compulsory. It covers the entire syllabus. In addition to Question no. 1, the examiner is required to set seven more questions. Student will be required to attempt five questions in all. Question No.1 will be compulsory. In addition to compulsory question, student is required to attempt FOUR questions from the remaining seven questions carrying 14 marks each.

Course Objectives: The aim of this course is to introduce the theories of capital structure, dividend policies and different types of leverages and major areas of corporate restructuring.

Course Outcomes: At the end of this course, the student will be able :

MC 302.1-To know about the concept of financial management and financial decisions.

MC 302.2-To know various theories on capital structure and dividend policy.

To know about the types of leverage.

MC 302.4-To understand the concept of corporate restructuring, merger and sick unit.

CO-PO Mapping Matrix for Course Code: MC 302

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
MC 302.1	3	2	2	3	2	3	3	3	2	2	2
MC 302.2	2	3	3	3	3	2	2	3	3	3	2
MC 302.3	3	3	3	2	2	2	3	3	3	3	2
MC 302.4	3	3	3	3	2	2	3	3	2	2	3
Average	2.75	2.75	2.75	2.75	2.25	2.25	2.75	3	2.5	2.5	2.25

CO-PO Mapping Matrix for Course Code: MC 302

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7
MC 302.1	3	2	2	3	2	3	3
MC 302.2	2	3	3	3	3	2	2
MC 302.3	3	3	3	2	2	2	3
MC 302.4	3	3	3	3	2	2	3
Average	2.75	2.75	2.75	2.75	2.25	2.25	2.75

MC - 304: FINANCIAL INSTITUTIONS AND MARKETS

Type: Contact Hours: 45 minutes/day. Examination Duration: 3 Hours Mode: Lecture External Maximum Marks: 80 External Pass Marks: 32 (i.e., 40%) Internal Maximum Marks: 20 Total Max. Marks: 100 Total Pass Marks: 40 (i.e., 40%)	Instructions To Paper Setter For End Semester Exam: Examiner will be required to set EIGHT questions in all. Question No.1 consisting of six short type questions carrying four (4) marks each is compulsory. Candidate is required to attempt four questions from the remaining seven questions carrying 15 marks each.
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Course Objectives: The aim of this course is to highlight Indian Financial System and its recent developments.

Course Outcomes: At the end of this course, the student will be able:

MC 304.1- To understand Indian Financial System and list its role in economic development.

MC 304.2- To learn types of financial markets, structure and their recent developments.

MC 304.3- Know about the economic reforms laid by the government.

MC 304.4- To understand the provisions of different legal Act.

CO-PO Mapping Matrix for Course Code: MC- 304

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
MC-304.1	2	2	3	2	3	2	2	3	3	2	2
MC-304.2	3	3	2	3	3	3	3	3	3	2	2
MC-304.3	2	3	3	2	3	2	2	3	3	2	3
MC-304.4	3	2	2	3	2	3	3	2	2	3	2
Average	2.5	2.5	2.5	2.5	2.75	2.5	2.5	2.75	2.75	2.25	2.25

CO-PSO Mapping Matrix for Course Code: MC- 304

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
MC-304.1	3	3	2	3	2
MC-304.2	2	3	2	2	3
MC-304.3	3	2	2	2	2
MC-304.4	2	2	3	3	2
Average	2.5	2.5	2.25	2.5	2.25

MC-309 : ADVERTISING MANAGEMENT

Type: Core Course
Contact hour: 40mins/lecture
Examination Duration: 3 Hours
Mode: Lecture
External Maximum Marks: 80
External Pass Marks: 32(i.e.40%)
Internal Maximum Marks: 20
Total Max. Marks: 100
Total Pass Marks: 40 (i.e.40%)

Instructions To Paper Setter For End Semester

Exam: Examiner will require to set EIGHT questions in all. Question No. 1 will consist of SIX short answers type questions covering the entire syllabus of 4 marks each. In Addition to compulsory question, examiner is required to set SEVEN more Questions. Students will be required to attempt FIVE questions in all. Question No. 1 will be compulsory. In Addition to compulsory question, student will have to attempt FOUR more questions. All questions will carry equal marks.

Course Objective: The objective of this course is to introduce the Advertising concepts and the role of advertising in business. It enables a student to make more effective advertising decisions.

Course Outcomes: At the end of this course, the student will be able to:

MC- 309.1: Understand the role of advertising and its different types.

MC- 309.2: Know about Advertising Budgets.

MC- 309.3: Acquire knowledge of Ad copy development and the various types of Advertising Media.

MC- 309.4: Understand how an advertising agency operates and the methods of testing advertisement effectiveness.

CO-PO Mapping Matrix for Course Code: MC-309

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
MC-309.1	3	3	3	2	3	3	2	3	3	3	2
MC-309.2	3	2	3	3	2	3	3	2	3	3	3
MC-309.3	2	3	3	2	3	2	3	3	2	3	2
MC-309.4	3	3	3	3	3	3	2	3	2	3	2
AVERAGE	2.75	2.75	3	2.5	2.75	2.75	2.5	2.75	2.5	3	2.25

CO-PSO Mapping Matrix for Course Code: MC-309

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
MC- 309.1	3	3	3	2	3
MC- 309.2	3	2	3	2	3
MC- 309.3	3	3	1	3	2
MC- 309.4	3	3	2	3	2
Average	3	2.75	2.25	2.5	2.5

MC - 310: Application of Statistical Methods in Business

Type: Core Course (CC)

Course Credits:

Contact Hours: 40 mins/ lecture

Examination Duration: 3 Hours

Mode: Lecture

External Maximum Marks: 80

External Pass Marks: 32 (i.e., 40%)

Internal Maximum Marks: 20

Total Max. Marks: 100

Total Pass Marks: 40 (i.e., 40%)

Instructions to Paper Setter for End Semester

Exam: Examiner will be required to set Eight questions in all. Question No.1 will consist of six short-answer type questions carrying four marks each is compulsory. It covers the entire syllabus. In addition to Question no. 1, the examiner is required to set seven more questions. Student will be required to attempt Five questions in all. Question No.1 will be compulsory. In addition to compulsory question, student is required to attempt FOUR questions from the remaining seven questions carrying 14 marks each.

Course Objectives: The aim of this course is to give an overview of sampling and sampling methods. To give hands on experience about hypothesis testing using z- test ,t- test, F- test, chi square test and ANOVA.

Course Outcomes: At the end of this course, the student will be able to:

MC 310.1-how to apply various sampling methods

MC 310.2- Perform tests of hypothesis like t test,chi square tests and ANOVA

MC 310.3- Exposure to various parametric and non parametric tests

MC 310.4- Use of advanced tools such as factor Analysis, discriminating analysis etc.

CO-PO Mapping Matrix for Course Code: MC 310

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
MC 310.1	3	2	3	3	3	2	2	2	3	2	3
MC 310.2	3	2	3	3	3	2	2	2	3	3	3
MC 310.3	3	2	3	2	3	3	2	2	3	2	3
MC 310.4	3	2	3	3	3	3	2	2	3	2	3
Average	3	2	3	2.75	3	2.5	2	2	3	2.25	3

CO-PSO Mapping Matrix for Course Code: MC 310

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
MC 310.1	3	2	2	3	3
MC 310.2	3	2	2	3	3
MC 310.3	3	2	2	3	3
MC 310.4	3	2	2	3	3
Average	3	2	2	3	3

MC - 317: Management of Industrial Relation

Type: Core Course Contact Hours: 40mins/lecture. Examination Duration: 3 Hours Mode: Lecture External Maximum Marks: 80 External Pass Marks: 32(i.e.40%) Internal Maximum Marks: 20 Total Max. Marks: 100 Total Pass Marks: 40	Instructions to Paper Setter For End Semester Exam: Examiner will be required to set Eight questions in all. Question No.1 comprising of six short type questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page. Candidate is required to attempt four questions from the remaining seven questions carrying 14 marks each.
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Course Objectives: The course intends to develop necessary understanding among students of various labour management relations issues and policies.

Course Outcomes: At the end of this course, the student will be able to:

MC 317. 1. To study the concepts of industrial relations in India.

MC 317. 2. To understand the various provisions relating to prevention and resolution of disputes.

To study the evaluation of trade unionism and concept of collective bargaining.

MC 317. 4. To study the provision related to grievance and how it affects the human resources performance.

CO-PO Mapping Matrix for Course Code: MC 317

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
MC 317	3	3	3	3	3	2	3	3	3	3	3
MC 317	3	3	3	3	3	3	3	3	2	3	3
MC 317	3	3	3	2	3	3	3	3	3	3	3
MC 317	3	3	3	3	3	3	3	3	3	2	3
Average	3	3	3	2.75	3	2.75	3	3	2.75	2.75	3

CO-PSO Mapping Matrix for Course Code: MC 317

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
MC 317	3	3	3	3	2
MC 317	3	3	2	3	3
MC 317	3	3	3	3	3
MC 317	3	3	3	3	3
Average	3	3	2.75	3	2.75

MC 401: IT and E-Commerce

Course Objectives: The aim of this course is to provide an introduction to information systems for business and management. It is designed to familiarize students with organizational and managerial foundations of systems, the technical foundation for understanding information systems.

Course Outcomes: At the end of this course, the student will be able to:

MC 401.1 understand the concept of e-commerce, its difference and relationship with traditional commerce and the business models of e-commerce.

MC 401.2 know the use of online resources for marketing, advertising, CRM.

MC 401.3. learn the use of cloud computing, ERP, and cyber laws.

MC 401.4 appreciate the security issues in e-commerce and measures to safeguard from them.

CO-PO Mapping Matrix for Course Code: MC 401

COs#	PO 1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
MC 401.1	3	3	2	3	3	2	2	2	2	3	2
MC 401.2	3	2	3	3	2	3	2	2	2	2	2
MC 401.3	2	3	3	3	2	2	2	2	1	1	1
MC 401.4	3	2	2	2	3	3	3	3	3	2	2
Average	2.75	2.5	2.5	2.75	2.5	2.5	2.25	2.25	2	2	1.75

CO-PSO Mapping Matrix for Course Code: MC 401

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
MC 401.1	3	3	2	3	3
MC 401.2	3	2	3	3	3
MC 401.3	2	3	3	3	2
MC 401.4	3	2	2	2	3
Average	2.75	2.5	2.5	2.75	2.75

MC – 402 : CORPORATE TAX PLANNING AND MANAGEMENT

Contact Hours: 40 minutes/lecture
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 32 (i.e., 40%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 40(i.e., 40%)

Instructions to Paper Setter for End Semester Exam: Examiner will be required to set eight questions in all. Question No.1 will consist of six short-answer type questions carrying four marks each is compulsory. It covers the entire syllabus. In addition to Question no. 1, the examiner is required to set seven more questions. Student will be required to attempt five questions in all. Question No.1 will be compulsory. In addition to compulsory question, student is required to attempt FOUR questions from the remaining seven questions carrying 14 marks each.

Course Objectives: The aim of this course is to give an idea on various approaches of tax planning and ways to minimize the tax liability within the legal framework.

Course Outcomes: At the end of this course, the student will be able :

MC 402.1-To understand the different approaches of tax planning.

MC 402.2-To know about the different managerial decisions and tax planning.

To know about the different financial decisions and tax planning.

MC 402.4-To understand the tax planning related with merger, amalgamation and demerger.

CO-PO Mapping Matrix for Course Code: MC 402

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
MC 402.1	3	3	3	3	3	2	3	3	3	3	2
MC 402.2	3	3	2	3	3	2	3	3	3	2	2
MC 402.3	3	2	2	3	3	3	3	2	3	2	2
MC 402.4	3	2	2	2	2	3	2	3	3	2	3
Average	3	2.5	2.25	2.75	2.75	2.5	2.75	2.75	3	2.25	2.25

CO-PO Mapping Matrix for Course Code: MC 402

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7
MC 402.1	3	3	3	3	3	2	3
MC 402.2	3	3	2	3	3	2	3
MC 402.3	3	2	2	3	3	3	3
MC 402.4	3	2	2	2	2	3	2
Average	3	2.5	2.25	2.75	2.75	2.5	2.75

MC – 403: Project Planning And Control

Type: Core Course
 Contact Hours: 40 minutes/lecture
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 32(i.e. 40%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 40 (i.e. 40%)

Instructions To Paper Setter For End Semester

Exam: Examiner will be required to set Eight questions in all. Question No.1 will consist of six short-answer type questions carrying four marks each is compulsory. It covers the entire syllabus. In addition to Question no. 1, the examiner is required to set seven more questions. Student will be required to attempt Four questions in all. Question No.1 will be compulsory. In addition to compulsory question, student is required to attempt FOUR questions from the remaining eight questions carrying 14 marks each.

Course Objectives: The aim of the course is to introduce concept of project planning and learn project planning techniques, principles and execution methods to create projects that can be executed more effectively and efficiently.

Course Outcomes: After studying this course, the student will be able to:

MC-403.1: Generate project ideas & understand regulatory framework.

MC-403.2: Analyse the project from market, technical and financial point of view.

MC-403.3: understand and apply the project appraisal parameters.

MC-403.4: know project network techniques & problem of time and cost overrun & social cost benefit analysis of projects.

CO-PO Mapping Matrix for Course Code: MC- 403

Cos#	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO10	PO11
MC-403.1	3	2	3	3	3	2	3	3	3	3	3
MC-403.2	2	3	3	2	2	3	3	3	2	3	3
MC-403.3	3	3	3	3	3	2	2	3	3	3	3
MC-403.4	3	3	3	3	2	3	3	3	2	3	3
Average	2.75	2.75	3	2.75	2.5	2.5	2.75	3	2.5	3	3

CO-PSO Mapping Matrix for Course Code: MC-403

Cos#	PS01	PS02	PS03	PS04	PS04
MC-403.1	3	2	3	3	3
MC-403.2	2	3	3	2	3
MC-403.3	3	3	3	3	3
MC-403.4	3	3	3	2	3
Average	2.75	2.75	3	2.5	3

MC-408 : SALES MANAGEMENT

Type: Core Course
Contact hour: 40mins/lecture
Examination Duration: 3 Hours
Mode: Lecture
External Maximum Marks: 80
External Pass Marks: 32(i.e.40%)
Internal Maximum Marks: 20
Total Max. Marks: 100
Total Pass Marks: 40 (i.e.40%)

Instructions To Paper Setter For End Semester

Exam: Examiner will require to set EIGHT questions in all. Question No. 1 will consist of SIX short answers type questions covering the entire syllabus of 4 marks each. In Addition to compulsory question, examiner is required to set SEVEN more Questions. Students will be required to attempt FIVE questions in all. Question No. 1 will be compulsory. In Addition to compulsory question, student will have to attempt FOUR more questions. All questions will carry equal marks.

Course Objective: The main aim of this course is to Develop a plan for organizing, staffing and training a sales force and identify the key Factors in establishing and maintaining high morale in the sales force.

Course Outcomes: At the end of this course, the student will be able to:

MC-409.1: acquire knowledge about the basics of sales management and personal selling process.

MC-409.2: Understand the various decisions involved in sales planning, organization and sales budgeting.

MC-409.3: Understand the decision regarding sales territory and sales quota management.

MC-409.4: Understand the management of sales force and various measures for control and evaluation of sales force performance.

CO-PO Mapping Matrix for Course Code: MC-409

COs#	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO10	PO11
MC-409.1	3	3	2	3	3	3	2	2	3	3	2
MC-409.2	3	3	3	2	2	3	3	3	3	2	2
MC-409.3	3	2	2	3	2	3	3	3	2	2	3
MC-409.4	2	3	3	2	2	3	3	2	3	3	2
AVERAGE	2.75	2.75	2.5	2.5	2.25	3	2.75	2.5	2.75	2.5	2.25

CO-PSO Mapping Matrix for Course Code: MC- 409

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
MC-409.1	3	3	3	3	2
MC-409.2	3	3	2	3	3
MC-409.3	3	2	2	3	3
MC-409.4	3	3	3	2	2
Average	3	2.75	2.5	2.75	2.5

MC 409: Service Marketing

Type: Core Course
 Course Credits:
 Contact Hours: 40 hours/lecture
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 32 (i.e., 40%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 40 (i.e., 40%)

Instructions to Paper Setter for End Semester

Exam: Examiner will be required to set Eight questions in all. Question No.1 will consist of six short-answer type questions carrying four marks each is compulsory. It covers the entire syllabus. In addition to Question no. 1, the examiner is required to set seven more questions. Student will be required to attempt Five questions in all. Question No.1 will be compulsory. In addition to compulsory question, student is required to attempt FOUR questions from the remaining seven questions carrying 14 marks each.

Course Objectives: The aim of this course is to underline the significance of service marketing in the global economy, to understand the aspects of successful service marketing and to provide insights to the challenges and opportunities in service marketing

Course Outcomes: At the end of this course, the student will be able to:

MC 409.1- explain the significance of service marketing in the global economy and aspects of successful service marketing and the challenges and opportunities in service marketing

MC 409.2- understand the nature and scope of service marketing

MC 409.3- understand the expectations of customers and know how to translate this into actual value for customers

MC 409.4- understand Customer protection and ethics in service marketing

CO-PO Mapping Matrix for Course Code: MC 409

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
MC409 .1	3	2	3	3	3	3	3	3	3	3	3
MC 409.2	3	2	3	3	3	3	3	2	3	3	3
MC 409.3	2	3	2	2	2	3	2	3	2	3	3
MC 409.4	2	3	2	3	3	3	2	3	2	3	3
Average	2.5	2.5	2.5	2.75	2.75	3	2.5	2.75	2.5	3	3

CO-PSO Mapping Matrix for Course Code: MC 409

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
MC409 .1	3	2	3	2	3
MC 409.2	3	3	2	2	3
MC 409.3	3	3	2	2	3
MC 409.4	2	2	2	2	3
Average	2.75	2.5	2.25	2	3

MC - 418: STRATEGIC MANAGEMENT (HR)

Type:

Contact Hours: 45 minutes/day.

Examination Duration: 3 Hours

Mode: Lecture

External Maximum Marks: 80

External Pass Marks: 28 (35%)

Internal Maximum Marks: 20

Total Max. Marks: 100

Total Pass Marks: 40 (i.e., 40%)

Instructions To Paper Setter For End Semester Exam: Examiner will be required to set EIGHT questions in all.

Question No.1 comprising of SIX short type questions carrying four (4) marks each is compulsory. It covers the entire syllabus. Answer to each question should not be more than one page.

Candidate is required to attempt four questions from the remaining eight questions carrying 14 marks each.

Course Objectives: The aim of this course is to provide an underpinning of key business challenges in light of dynamic business environment and to develop a holistic approach to see these challenges comprehensively.

Course Outcomes: At the end of this course, the student will be able:

MC 418.1- To describe major theories in the field of strategic management.

MC 418.2- To develop their capacity to think and execute strategically.

MC 418.3- To outline international strategic alternatives.

MC 418.4- To list various challenges involved in strategic implementation and locate techniques of strategic control and evaluation.

CO-PO Mapping Matrix for Course Code: MC- 418

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
MC-418.1	3	2	3	2	3	2	2	3	3	2	2
MC-418.2	2	3	3	3	3	3	3	3	2	2	2
MC-418.3	3	3	3	2	2	2	2	3	3	2	3
MC-418.4	3	2	2	3	2	3	3	2	2	3	2
Average	2.75	2.5	2.75	2.5	2.5	2.5	2.50	2.75	2.5	2.25	2.25

CO-PSO Mapping Matrix for Course Code: MC- 418

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
MC-418.1	2	2	2	3	2
MC-418.2	2	3	3	3	3
MC-418.3	3	2	2	2	2
MC-418.4	2	2	3	3	2
Average	2.25	2.25	2.5	2.75	2.25

MC - 420: VIVA-VOICE CUM CASE STUDY

Type:

Contact Hours:

Examination Duration:

Mode:

External Maximum Marks: 50

External Pass Marks:

Internal Maximum Marks:

Total Max. Marks:

Total Pass Marks:

Instructions To Paper Setter For End Semester Exam:
In fourth semester, in addition to six papers, MC-420 viva voce cum study is a compulsory paper carrying 50 marks.

Course Objectives: The aim of this course is to assess the overall knowledge of the student in the field of commerce acquired over two years of study in the postgraduate program.

Course Outcomes: At the end of this course, the student will be able to:

MC-420.1. assess their communication, presentation skills & overall impression.

MC-420.2. acquire sound knowledge through various forms of questions being asked.

MC-420.3. develop good communication skills.


MC-420.4. develop better understanding of the concepts through case studies.

CO-PO Mapping Matrix for Course Code: MC-420

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
MC-420.1	3	3	3	3	3	2	3	3	2	3	3
MC-420.2	3	3	3	3	3	2	3	2	2	2	3
MC-420.3	3	2	3	2	2	3	2	2	3	2	3
MC-420.4	3	2	2	3	2	3	2	2	3	3	2
Average	3	2.5	2.75	2.75	2.5	2.5	2.5	2.25	2.5	2.5	2.75

CO-PSO Mapping Matrix for Course Code: MC-420

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
MC-420.1	3	3	3	3	3
MC-420.2	3	3	3	2	2
MC-420.3	3	3	2	2	2
MC-420.4	3	2	2	3	3
Average	3	2.75	2.5	2.5	2.5


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